## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934
Date of Report (Date of earliest event reported): April 5, 2006
OXFORD INDUSTRIES, INC.
(Exact name of registrant as specified in its charter)
Georgia
(State or other jurisdiction
of incorporation)

| 001-04365 | 58-0831862 |
| :---: | :---: |
| (Commission | (IRS Employer |
| File Number) | Identification No.) |

222 Piedmont Avenue, NE, Atlanta, GA. 30308
(Address of principal executive offices) (Zip Code)
Registrant's telephone number, including area code (404) 659-2424
(Former name or former address, if changed since last report.)

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## INFORMATION TO BE INCLUDED IN THE REPORT

## ITEM 2.02. DISCLOSURE OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On April 5, 2006, Oxford Industries, Inc., (the "Company") issued a press release announcing its financial results for the quarter ended March 3, 2006. The press release is incorporated herein to this Form 8-K by reference and a copy of this press release is attached hereto as Exhibit 99.1.

The information contained in this Form 8-K (including Exhibit 99.1) shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise be subject to the liabilities of that section, nor shall it be incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

## ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

(c) Exhibits.

## EXHIBIT <br> NUMBER

99.1

Press Release of Oxford Industries, Inc., dated April 5, 2006.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934. The registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

OXFORD INDUSTRIES, INC.

| Contact: | J. Reese Lanier, Jr. |
| :--- | :--- |
| Telephone: | $(404) 653-1446$ |
| Fax: | $(404) 653-1545$ |
| E-Mail: | rlanier@oxfordinc.com |

FOR IMMEDIATE RELEASE
April 5, 2006

OXFORD INDUSTRIES ANNOUNCES THIRD QUARTER FISCAL 2006 RESULTS --CONTINUES STRATEGIC REPOSITIONING WITH PLANT CLOSURES--

ATLANTA, GA. - Oxford Industries, Inc. (NYSE:OXM) announced today financial results for the third quarter and nine months ended March 3, 2006. Net sales for the quarter increased $2 \%$ to $\$ 356$ million from $\$ 349$ million in the third quarter of last year. Net earnings for the third quarter increased $4 \%$ to $\$ 14.6$ million from $\$ 14.0$ million in the same period last year. Diluted earnings per common share increased $3 \%$ to \$0.82 from \$0.80 in the third quarter of fiscal 2005.

For the first nine months of fiscal 2006, net sales increased $11 \%$ to $\$ 1.027$ billion from $\$ 927$ million in the comparable period last year. Net earnings for the first nine months of fiscal 2006 increased $35 \%$ to $\$ 39.5$ million or $\$ 2.22$ per diluted common share from $\$ 29.2$ million or $\$ 1.69$ per diluted common share in the comparable period in fiscal 2005.
"We are pleased to have reported the quarter in line with our expectations, despite some significant expenses associated with streamlining operations in our menswear division," commented J. Hicks Lanier, Chairman and Chief Executive Officer of Oxford Industries, Inc. "We continued to improve our profitability within the Tommy Bahama Group, which reported another outstanding quarter of operating margin expansion. While our Ben Sherman business is facing some near-term challenges, we believe that the brand remains very strong and the business is well positioned for growth."

During the third quarter, the Menswear Group elected to close four manufacturing facilities located in the Dominican Republic and Honduras and to consolidate related support functions in the U.S. These activities will take place during the third and fourth quarters of fiscal 2006 and will result in total costs for assets write downs, severance and operating losses of approximately $\$ 2.8$ million or $\$ 0.10$ per common share, of which approximately $\$ 1.6$ million or $\$ 0.06$ per common share were recognized in the third quarter of fiscal 2006. The Company noted that these expenses were not previously contemplated in its earnings guidance and, absent these expenses, the Company would have exceeded its previously issued earnings guidance range of $\$ 0.80$ to $\$ 0.85$ per diluted common share.

Mr. Lanier continued, "With the shut-down of much of our remaining manufacturing operations, our strategic repositioning of the company is moving ahead at a rapid pace. Now, as we pursue growth, we plan to both maximize the market opportunity of our existing branded properties, as well as evaluate additional strong lifestyle-oriented businesses that would benefit from our highly developed infrastructure. In this way, we believe that we will serve the best interests of our customers and our shareholders."

Gross profit for the third quarter increased $7 \%$ to $\$ 123.5$ million from $\$ 115.5$ million in the third quarter of fiscal 2005. Gross margin increased 160 basis points to $34.7 \%$ from $33.1 \%$ in the same period last year. The increase in gross margin was largely driven by improved profitability in the Tommy Bahama Group's wholesale business and an increasing percentage of sales through company-owned retail stores.

Selling, general and administrative expenses were $\$ 95.7$ million for the third quarter compared to $\$ 88.5$ million in the third quarter of fiscal 2005. SG\&A expenses increased to $26.9 \%$ of net sales in the third quarter from $25.3 \%$ of net sales in the same period last year. The increased expenses supported additional Tommy Bahama and Ben Sherman retail stores, the expansion of the Ben Sherman brand in Europe and new marketing initiatives in the Menswear Group.

Amortization of intangible assets declined to $\$ 1.9$ million in the third quarter of fiscal 2006 from $\$ 2.3$ million in the same period last year. These non-cash expenses reduced earnings per common share by $\$ 0.07$ for the third quarter of fiscal 2006.

Royalty and other operating income for the third quarter declined to \$3.1 million from $\$ 3.9$ million in the third quarter of fiscal 2005. Difficult retail conditions in the U.K. and less favorable currency translation rates resulted in lower royalty income from the sale of Ben Sherman licensed products by our licensees.

The Tommy Bahama Group reported third quarter net sales of $\$ 109$ million compared to net sales of $\$ 101$ million in the third quarter of fiscal 2005. Net sales in Tommy Bahama's core branded business, which excludes private label sales of \$2.5 million in last year's third quarter, increased $10 \%$ to $\$ 109$ million from $\$ 99$ million in the same period last year. Operating income for the segment increased $46 \%$ to $\$ 19.7$ million in the third quarter from $\$ 13.5$ million in the year ago third quarter. The improvement in profitability was driven by higher sales and a more disciplined approach to planning and inventory control which resulted in lower inventories and lower off-price sales.

The Menswear Group reported third quarter net sales of $\$ 166$ million compared to $\$ 169$ million in the third quarter of fiscal 2005. Sales declines in the Company's historical menswear businesses and Ben Sherman were partially offset by new marketing initiatives including Ben Sherman tailored clothing and dress shirts, Arnold Brant and Solitude. Operating income for the third quarter declined to $\$ 6.4$ million from $\$ 14.1$ million in the third quarter of last year due primarily to lower sales and profitability in the Ben Sherman business, less favorable currency translation rates, expenses associated with additional Ben Sherman retail stores and the expansion of the brand in Europe. Additionally, the group incurred expenses to close certain manufacturing operations in the Caribbean basin and related U.S.-based support functions

The Womenswear Group reported third quarter net sales of $\$ 81$ million compared to $\$ 79$ million in the third quarter of fiscal 2005. The sales increase was driven by growth with this segment's largest customer, Target Corporation. Operating income for the third quarter increased $18 \%$ to $\$ 6.1$ million from $\$ 5.2$ million in the same period last year. The improvement in profitability was due to higher gross margins driven by a more favorable sales mix.

Inventories at the close of the third quarter declined $11 \%$ to $\$ 166$ million from $\$ 186$ million at the close of the third quarter of fiscal 2005. Accounts receivable declined slightly to $\$ 207$ million at the close of the third quarter from $\$ 209$ million at the close of the comparable period last year.

Oxford's board of directors declared a quarterly cash dividend of $\$ 0.15$ per common share payable June 5, 2006 to shareholders of record on May 15, 2006.

In the fourth quarter of fiscal 2006, the Company expects to repatriate approximately $\$ 23$ million of undistributed earnings of certain foreign subsidiaries under provisions of the American Jobs Creation Act of 2004. This repatriation will result in a reduction of approximately $\$ 3$ million in the Company's tax expense or a $\$ 0.16$ addition to diluted earnings per common share for the fourth quarter.

The Company updated its guidance for the fourth quarter and fiscal year ending June 2, 2006 to reflect 1) lower fourth quarter profitability in Ben Sherman, 2) non-recurring expenses related to the streamlining of operations in the historical menswear businesses of $\$ 1.2$ million or $\$ 0.04$ per diluted common share and 3) the repatriation of undistributed foreign earnings of $\$ 0.16$ per diluted common share. After giving affect to these items, the Company continues to project net sales of $\$ 360$ to $\$ 370$ million and revised its projected diluted earnings per common share to a range of $\$ 1.22$ to $\$ 1.27$. For the fiscal year, the Company continues to project net sales of $\$ 1.38$ billion to $\$ 1.40$ billion and revised its projected diluted earnings per common share to a range of $\$ 3.44$ to \$3.49.

The Company will hold a conference call with senior management to discuss the financial results at $4: 30$ p.m. ET today. A live webcast of the conference call will be available on the Company's Web site at www.oxfordinc.com. Please visit the Web site at least 15 minutes before the call to register for the teleconference webcast and download any necessary software.
A replay of the call will be available through April 12, 2006. To access the telephone replay, participants should dial (719) 457-0820. The access code for the replay is 4670477 . A replay of the webcast will also be available following the conference call on Oxford Industries' corporate Website.

0xford Industries, Inc. is a producer and marketer of branded and private label apparel for men, women and children. Oxford provides retailers and consumers with a wide variety of apparel products and services to suit their individual needs. Oxford's brands include Tommy Bahama(R), Indigo Palms(R), Island Soft(R), Ben Sherman(R), Arnold Brant(R), Ely \& Walker(R) and Oxford Golf(R). The Company also holds exclusive licenses to produce and sell certain product categories under the Tommy Hilfiger(R), Nautica(R), Geoffrey Beene(R), Slates(R), Dockers(R) and Oscar de la Renta(R) labels. Oxford's wholesale customers are found in every major channel of distribution including national chains, specialty catalogs, mass merchants, department stores, specialty stores and Internet retailers.

Oxford's stock has traded on the NYSE since 1964 under the symbol OXM. For more information, please visit our website at www.oxfordinc.com.

CAUTIONARY STATEMENT FOR THE PURPOSE OF THE SAFE HARBOR PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

This press release contains forward-looking statements about future events. We intend for all such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Important assumptions relating to these forward-looking statements include, among others, assumptions regarding demand for our products, expected pricing levels, raw material costs, the timing and cost of planned capital expenditures, expected outcomes of pending litigation or regulatory actions, competitive conditions, general economic conditions and expected synergies in connection with acquisitions and joint ventures. Forward-looking statements reflect our current expectations and are not guarantees of performance. These statements are based on our management's beliefs and assumptions, which in turn are based on currently available information. These beliefs and assumptions could prove inaccurate. Forward-looking statements involve risks and uncertainties. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated or projected. Many of these risks and uncertainties are beyond our ability to control or predict.

Such risks and uncertainties include, but are not limited to: (1) general economic cycles; (2) competitive conditions in our industry; (3) price deflation in the worldwide apparel industry; (4) our ability to identify and respond to rapidly changing fashion trends and to offer innovative and distinctive products; (5) changes in trade quotas or other trade regulations; (6) our ability to continue to finance our working capital and growth on acceptable terms; (7) unseasonable weather or natural disasters; (8) the price and availability of raw materials and finished goods; (9) the impact of rising energy costs on our costs and consumer spending; (10) our dependence on and relationships with key customers; (11) consolidation among our customer base; (12) the ability of our third party producers to deliver quality products in a timely manner; (13) potential disruptions in the operation of our distribution facilities; (14) any disruption or failure of our computer systems or data networks; (15) the integration of our acquired businesses; (16) our ability to successfully implement our growth plans, including growth by acquisition; (17) unforeseen liabilities associated with our acquisitions; (18) unforeseen costs associated with entry into and exit from certain lines of business; (19) economic and political conditions in the foreign countries in which we operate or source our products; (20) increased competition from direct sourcing; (21) our ability to maintain our licenses; (22) our ability to protect and exploit our intellectual property and prevent our trademarks, service marks and goodwill from being harmed by competitors' products; (23) our reliance on key management and our ability to develop effective succession plans; (24) our ability to develop and maintain an effective organization structure; (25) risks associated with changes in global currency exchange rates; (26) changes in interest rates on our variable rate debt; (27) the impact of labor disputes, wars or acts of terrorism on our business; (28) the effectiveness of our internal controls and disclosure controls related to financial reporting; (29) our ability to maintain current pricing on our products given competitive or other factors; and (30) our ability to expand our retail operations.

You are cautioned not to place undue reliance on forward-looking statements, which are current as of the date of this press release. We disclaim any intention, obligation or duty to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. Other risks or uncertainties may be detailed from time to time in our future Securities and Exchange Commission filings.

OXFORD INDUSTRIES, INC.
CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS
(UNAUDITED)
(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

Net sales
Cost of goods sold
Gross profit
Selling, general and administrative Amortization of intangible assets

Royalties and other operating income
Operating income
Interest expense, net
Earnings before income taxes
Income taxes
NET EARNINGS

Earnings per common share:
Basic
Diluted
Weighted average common shares outstanding:
Basic
Dilutive impact of options and restricted shares
Diluted

Dividends per common share

| THIRD QUARTER OF |  |  |  | NINE MONTHS OF |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FISCAL 2006 |  | FISCAL 2005 |  | FISCAL 2006 |  | FISCAL 2005 |  |
| \$ | 356, 088 | \$ | 349, 216 | \$ | 1,027,218 | \$ | $\begin{aligned} & 927,026 \\ & 623,442 \end{aligned}$ |
|  | 232, 624 |  | 233,669 |  | 676,293 |  |  |
|  | 123,464 |  | 115,547 |  | 350,925 |  | 303,584 |
|  | 95,656 |  | 88,452 |  | 273,045 |  | 239,187 |
|  | 1,853 |  | 2,265 |  | 5,557 |  | 6,401 |
|  | 97,509 |  | 90,717 |  | 278,602 |  | 245,588 |
|  | 3,117 |  | 3,909 |  | 10, 031 |  | 8,963 |
|  | 29,072 |  | 28,739 |  | 82,354 |  | 66,959 |
|  | 7,035 |  | 7,007 |  | 21,240 |  | 21,783 |
|  | 22,037 |  | 21,732 |  | 61,114 |  | 45,176 |
|  | 7,436 |  | 7,744 |  | 21,622 |  | 15,948 |
| \$ | 14,601 | \$ | 13,988 | \$ | 39,492 | \$ | 29,228 |


| \$ | 0.83 | \$ | 0.83 | \$ | 2.26 | \$ | 1.74 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 0.82 | \$ | 0.80 | \$ | 2.22 | \$ | 1.69 |
|  | 17,533 |  | 16,816 |  | 17,471 |  | 16,763 |
|  | 235 |  | 399 |  | 280 |  | 491 |
|  | 17,768 |  | 17,215 |  | 17,751 |  | 17,254 |


| \$ | 0.15 | $\$$ | 0.135 | $\$$ | 0.42 | $\$$ | 0.375 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

OXFORD INDUSTRIES, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(UNAUDITED)
(IN THOUSANDS)

## ASSETS

Current Assets:
Cash and cash equivalents
Receivables, net
Inventories
Prepaid expenses
Total current assets
Property, plant and equipment, net
Goodwill, net
Intangible assets, net
Other non-current assets, net
TOTAL ASSETS

## LIABILITIES AND SHAREHOLDERS' EQUITY

Current Liabilities:
Accounts payable and accrued expenses
Accrued compensation
Dividends payable
Income taxes payable
Short-term debt and current maturities of long-term debt
Total current liabilities
Long-term debt, less current maturities
Other non-current liabilities
Deferred income taxes

| \$109, 521 | \$154, 828 |
| :---: | :---: |
| 26,673 | 26,776 |
| 2,643 | 2,274 |
| 5,668 | 7,316 |
| 1,495 | 4,873 |
| 146,000 | 196,067 |
| 309,530 | 336,241 |
| 28,440 | 15,627 |
| 74,579 | 78,738 |
| - | - |
| - | - |
| 17,613 | 16,850 |
| 72,232 | 44,482 |
| 272,938 | 222,079 |
| $(5,511)$ | 7,932 |
| 357,272 | 291,343 |
| \$915, 821 | \$918, 016 |

Commitments and contingencies
Shareholders' Equity:
Preferred Stock, \$1.00 par value; 30,000 authorized and none issued and outstanding at March 3, 2006 and February 25, 2005
Common stock, \$1.00 par value, 60,000 authorized and 17,613 issued and outstanding at March 3, 2006 and 60,000 authorized and 16,850 issued and outstanding at February 25, 2005
Additional paid-in capital
Retained earnings
Accumulated other comprehensive income
Total shareholders' equity
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY

MARCH 3, 2006
FEBRUARY 25, 2005
----------.

| \$ 10,004 | \$ 17,249 |
| :---: | :---: |
| 206,762 | 209,001 |
| 166,183 | 186, 222 |
| 23,624 | 18,141 |
| 406,573 | 430,613 |
| 69,698 | 57,575 |
| 185, 411 | 167,870 |
| 232,960 | 237,435 |
| 21,179 | 24,523 |
| \$915, 821 | \$918, 016 |

OXFORD INDUSTRIES, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)
(IN THOUSANDS)
NINE MONTHS OF
FISCAL 2006

CASH FLOWS FROM OPERATING ACTIVITIES
Net earnings
\$39, 492
\$29, 228
Adjustments to reconcile net earnings to
net cash provided by operating activities:
Depreciation
11,153 9,696
Amortization of intangible assets
Amortization of deferred financing costs and bond discount
Loss (gain) on the sale of assets
Equity (income) loss
Deferred income taxes
Changes in working capital:
Receivables
Inventories
Prepaid expenses
Accounts payable, accrued expenses and other current liabilities Stock options income tax benefit
Income taxes payable
Other non-current assets
Other non-current liabilities

## NET CASH PROVIDED BY OPERATING ACTIVITIES

CASH FLOWS FROM INVESTING ACTIVITIES
Acquisition, net of cash acquired
Distribution from joint venture investment
Investment in deferred compensation plan
Purchases of property, plant and equipment
Proceeds from sale of property, plant and equipment

## NET CASH USED IN INVESTING ACTIVITIES

CASH FLOWS FROM FINANCING ACTIVITIES
Repayment of financing arrangements
Proceeds from financing arrangements
Payments of debt issuance costs
Proceeds from issuance of common shares
Dividends on common shares
NET CASH PROVIDED BY FINANCING ACTIVITIES
Net change in cash and cash equivalents
Effect of foreign currency translation on cash and cash equivalents Cash and cash equivalents at the beginning of period

Cash and cash equivalents at the end of period

SUPPLEMENTAL CASH FLOW INFORMATION:
Cash paid for:
Interest, net
\$15,145
\$22,193
net
\$29,443
\$12, 342

| THIRD QUARTER OF |  | NINE MONTHS OF |  |  |
| :---: | :---: | :---: | :---: | :---: |
| FISCAL 2006 | FISCAL 2005 | FISCAL 2006 |  | FISCAL 2005 |
| \$166, 109 | \$168,937 | \$ | 530,517 | \$ 468,881 |
| 80,928 | 78,853 |  | 205,680 | 176,408 |
| 108,590 | 101,399 |  | 290,522 | 281,351 |
| 461 | 27 |  | 499 | 386 |
| \$356, 088 | \$349, 216 |  | 027,218 | \$927, 026 |
| \$ 6,410 | \$ 14,114 | \$ | 37,382 | \$ 41, 083 |
| 6,143 | 5,218 |  | 12,031 | 4,460 |
| 19,747 | 13,524 |  | 44,213 | 31,335 |
| $(3,228)$ | $(4,117)$ |  | $(11,272)$ | $(9,919)$ |
| \$ 29,072 | \$ 28,739 | \$ | 82,354 | \$ 66,959 |
| 7,035 | 7,007 |  | 21,240 | 21,783 |
| \$ 22,037 | \$ 21,732 | \$ | 61,114 | \$ 45,176 |


[^0]:    Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
    o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
    o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
    o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
    o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

