## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## FORM 8-K

CURRENT REPORT

## PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): January 10, 2006

## OXFORD INDUSTRIES, INC.

(Exact name of registrant as specified in its charter)

| Georgia | $001-04365$ | $58-0831862$ |
| :---: | :---: | :---: |
| (State or other jurisdiction | (Commission | (IRS Employer |
| of incorporation) | File Number) | Identification No.) |

222 Piedmont Avenue, NE, Atlanta, GA. 30308 (Address of principal executive offices) (Zip Code)<br>Registrant's telephone number, including area code (404) 659-2424<br>(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## INFORMATION TO BE INCLUDED IN THE REPORT

## ITEM 2.02. DISCLOSURE OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On January 10, 2006, Oxford Industries, Inc., (the "Company") issued a press release announcing, among other things, its financial results for the quarter ended December 2, 2005. The press release is incorporated herein to this Form 8-K by reference and a copy of this press release is attached hereto as Exhibit 99.1.

The information contained in this Form 8-K (including Exhibit 99.1) shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise be subject to the liabilities of that section, nor shall it be incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

## ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS

(c) Exhibits.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934. The registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## OXFORD INDUSTRIES, INC.

Oxford Industries, Inc. Press Release
222 PIEDMONT AVENUE, N.E. - ATLANTA, GEORGIA 30308

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FOR IMMEDIATE RELEASE

January 10, 2006

OXFORD INDUSTRIES ANNOUNCES RECORD SECOND QUARTER FISCAL 2006 RESULTS
-- SECOND QUARTER EPS INCREASE 17\% TO \$0.62 --
-- RAISES QUARTERLY CASH DIVIDEND BY 11\% TO \$0.15 PER SHARE--

ATLANTA, GA. -- Oxford Industries, Inc. (NYSE:OXM) announced today financial results for the second quarter and first half ended December 2, 2005. Consolidated net sales for the quarter increased $7 \%$ to $\$ 335$ million from $\$ 313$ million in the second quarter of fiscal 2005. Net earnings for the second quarter increased $21 \%$ to $\$ 11.0$ million from $\$ 9.1$ million in the same period last year. Diluted earnings per common share for the quarter increased $17 \%$ to \$0.62 from \$0.53 in the second quarter of fiscal 2005.

For the first half of fiscal 2006, net sales increased $16 \%$ to $\$ 671$ million from $\$ 578$ million in the same period last year. First half diluted earnings per common share increased $57 \%$ to $\$ 1.40$ from $\$ 0.89$ in the same period last year. First half results include Ben Sherman for a full six months compared to four months in the same period last year.

Consolidated gross margins for the second quarter increased 60 basis points to $33.3 \%$ from $32.7 \%$ in last year's second quarter, reflecting margin expansion in the Tommy Bahama Group's wholesale business and an increasing mix of sales through company-owned retail stores. Selling, general and administrative expense as a percentage of net sales increased 20 basis points to $26.5 \%$ from $26.3 \%$ in last year's second quarter due to additional Tommy Bahama retail stores, start-up expenses for new marketing initiatives in the Menswear Group and slightly higher compensation costs. Royalties and other operating income increased $11 \%$ over the same quarter last year to $\$ 3.7$ million driven by increased sales of licensed products.

The Company noted that included in operating expenses for the quarter were $\$ 0.07$ per share of non-cash intangible asset amortization costs associated with the Tommy Bahama and Ben Sherman acquisitions.
"We are very pleased to continue our strong performance for the first half of fiscal 2006," commented J. Hicks Lanier, Chairman and Chief Executive Officer of Oxford. "All three operating segments contributed to the sales growth. Our focus this year on operating discipline and better execution has led to enhanced profitability through higher margins. The impact has been most notable in the Tommy Bahama Group where we saw a $72 \%$ increase in second quarter operating income compared to last year."

The Tommy Bahama Group reported net sales of $\$ 90$ million in the second quarter of fiscal 2006 compared to $\$ 86$ million in the same period last year. Net sales in Tommy Bahama's core branded business, which excludes private label sales of $\$ 2.8$ million in last year's second quarter, increased $8 \%$ to $\$ 90$ million from $\$ 84$ million in the same period last year. Operating income for the segment increased $72 \%$ to $\$ 10.1$ million in the second quarter from $\$ 5.9$ million last year. The improvement in profitability was driven by increased sales volume and a more disciplined approach to planning and inventory control which resulted in lower inventories and lower off-price sales.

The Menswear Group reported a second quarter net sales increase of $3 \%$ to $\$ 187$ million from $\$ 181$ million in the same period last year. Ben Sherman contributed net sales of approximately $\$ 48$ million for the second quarter compared to approximately $\$ 53$ million in the year-ago period. The UK business, which accounts for more than $70 \%$ of Ben Sherman's net sales, was responsible for the net sales decline. In the UK and continental Europe, where Ben Sherman has implemented a program to pursue higher quality distribution, the retail environment has remained very challenging. Excluding Ben Sherman, the Menswear Group's historical businesses generated a net sales increase of approximately 8\% for the quarter on modest growth in tailored clothing, dress shirts and sportswear. The Menswear Group also benefited from new marketing initiatives including Orvis Signature, Solitude, Ben Sherman dress shirts and suits and the recently acquired Arnold Brant tailored clothing line. Second quarter operating income for this segment declined to $\$ 16.0$ million from $\$ 18.0$ million in last year's second quarter. The decline in operating income was primarily attributable to lower sales volume in the Ben Sherman business, less favorable currency exchange rates and start up expenses for new marketing initiatives.

Second quarter net sales for the Womenswear Group increased $26 \%$ to $\$ 57$ million from $\$ 45$ million in the second quarter of last year. The Company noted that increased shipments to the segment's two largest customers, Wal-Mart and Target, were responsible for the net sales increase. Second quarter operating income for the Womenswear Group increased to $\$ 2.0$ million from $\$ 0.2$ million in the year-ago period. The improvement in profitability was driven by economies of scale on the increased sales volume and improved product sourcing.

Inventories at the close of the second quarter increased $3 \%$ to $\$ 167$ million from $\$ 162$ million at the end of the prior year's second quarter. Accounts receivable rose $6 \%$ over last year to $\$ 186$ million which is consistent with the second quarter sales increase of $7 \%$.

Oxford's board of directors declared an 11\% increase in the quarterly cash dividend to $\$ 0.15$ from $\$ 0.135$ per share of common stock payable March 6, 2006 to shareholders of record on February 15, 2006.

The Company maintained its previously issued guidance for the full fiscal year and initiated guidance for the third and fourth quarters. The Company continues to project full year diluted earnings per common share of $\$ 3.42$ to $\$ 3.52$ on net sales of approximately $\$ 1.38$ billion to $\$ 1.40$ billion. For the third quarter, ending March 3, 2006, the Company expects net sales in a range of $\$ 355$ million to $\$ 365$ million and diluted earnings per common share of $\$ 0.80$ to $\$ 0.85$. For the fourth quarter, ending June 2, 2006, the Company expects sales in a range of $\$ 360$ million to $\$ 370$ million and diluted earnings per common share of $\$ 1.21$ to \$1. 26 .

Mr. Lanier continued, "We believe that we are succeeding in our mission to reposition our company. We have invested in strong lifestyle brands and used our operating capabilities and back-office platforms to help make those businesses more efficient. We've been very careful to treat our intellectual property in a manner that will generate sustainable and profitable growth. At the same time, we are taking important steps to enhance the capabilities and performance of our historical businesses. We still have a great deal of work to do but we are confident that there are opportunities for additional improvement ahead of us."

The Company will hold a conference call with senior management to discuss the financial results at 4:30 p.m. ET today. A live webcast of the conference call will be available on the Company's Web site at www.oxfordinc.com. Please visit the Web site at least 15 minutes before the call to register for the teleconference webcast and download any necessary software.

A replay of the call will be available through January 17, 2006. To access the telephone replay, Participants should dial (719) 457-0820. The access code for the replay is 4670477 . A replay of the webcast will also be available following the conference call on Oxford Industries' corporate Website.

Oxford Industries, Inc. is a leading producer and marketer of branded and private label apparel for men, women and children. Oxford provides retailers and consumers with a wide variety of apparel products and services to suit their individual needs. Oxford's brands include Tommy Bahama(R), Indigo Palms (R), Island Soft(R), Ely \& Walker(R) and Oxford Golf(R). The Company also holds exclusive licenses to produce and sell certain product categories under the Tommy Hilfiger(R), Nautica(R), Geoffrey Beene(R), Slates(R), Dockers(R) and Oscar de la Renta(R) labels. Oxford's customers are found in every major channel of distribution including national chains, specialty catalogs, mass merchants, department stores, specialty stores and Internet retailers.

The Company's common stock has traded on the NYSE since 1964 under the symbol OXM. For more information, please visit our website at www.oxfordinc.com.

CAUTIONARY STATEMENT FOR THE PURPOSE OF THE SAFE HARBOR PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

This press release contains forward-looking statements about future events. We intend for all such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Important assumptions relating to these forward-looking statements include, among others, assumptions regarding demand for our products, expected pricing levels, raw material costs, the timing and cost of planned capital expenditures, expected outcomes of pending litigation, competitive conditions, general economic conditions and expected synergies in connection with acquisitions and joint ventures. Forward-looking statements reflect our current expectations and are not guarantees of performance. These statements are based on our management's beliefs and assumptions, which in turn are based on currently available information. These beliefs and assumptions could prove inaccurate. Forward-looking statements involve risks and uncertainties. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated or projected. Many of these risks and uncertainties are beyond our ability to control or predict

Such risks and uncertainties include, but are not limited to: (1) general economic cycles; (2) competitive conditions in our industry; (3) price deflation in the worldwide apparel industry; (4) our ability to identify and respond to rapidly changing fashion trends and to offer innovative and distinctive products; (5) changes in trade quotas or other trade regulations; (6) our ability to continue to finance our working capital and growth on acceptable terms; (7) unseasonable weather or natural disasters; (8) the price and availability of raw materials and finished goods; (9) the impact of rising energy costs on our costs and consumer spending; (10) our dependence on and relationships with key customers; (11) consolidation among our customer base; (12) the ability of our third party producers to deliver quality products in a timely manner; (13) potential disruptions in the operation of our distribution facilities; (14) any disruption or failure of our computer systems or data network; (15) the integration of our acquired businesses; (16) our ability to successfully implement our growth plans, including growth by acquisition; (17) unforeseen liabilities associated with our acquisitions; (18) unforeseen costs associated with entry into and exit from certain lines of business; (19) economic and political conditions in the foreign countries in which we operate or source our products; (20) increased competition from direct sourcing; (21) our ability to maintain our licenses; (22) our ability to protect our intellectual property and prevent our trademarks, service marks and goodwill from being harmed by competitors' products; (23) our reliance on key management and our ability to develop effective succession plans; (24) our ability to develop and maintain an effective organization structure; (25) risks associated with changes in global currency exchange rates; (26) changes in interest rates on our variable rate debt; (27) the impact of labor disputes, wars or acts of terrorism on our business; (28) the effectiveness of our disclosure controls and procedures related to financial reporting; (29) our ability to maintain current pricing on our products given competitive or other factors; and (30) our ability to expand our retail operations.

You are cautioned not to place undue reliance on forward-looking statements, which are current as of the date of this press release. We disclaim any intention, obligation or duty to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. Other risks or uncertainties may be detailed from time to time in our future Securities and Exchange Commission filings.

OXFORD INDUSTRIES, INC.
CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (UNAUDITED)
(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

|  | SECOND QUARTER OF |  | FIRST HALF OF |  |
| :---: | :---: | :---: | :---: | :---: |
|  | FISCAL 2006 | FISCAL 2005 | FISCAL 2006 | FISCAL 2005 |
| Net sales | \$334, 652 | \$312, 988 | \$671, 130 | \$577, 810 |
| Cost of goods sold | 223,223 | 210,647 | 443,669 | 389,773 |
| Gross profit | 111,429 | 102,341 | 227,461 | 188,037 |
| Selling, general and administrative | 88,653 | 82,407 | 177,389 | 150,735 |
| Amortization of intangible assets | 1,851 | 2,424 | 3,704 | 4,136 |
|  | 90,504 | 84,831 | 181,093 | 154,871 |
| Royalties and other operating income | 3,653 | 3,301 | 6,914 | 5,054 |
| Operating income | 24,578 | 20,811 | 53,282 | 38,220 |
| Interest expense, net | 7,322 | 6,855 | 14,205 | 14,776 |
| Earnings before income taxes | 17,256 | 13,956 | 39,077 | 23,444 |
| Income taxes | 6,248 | 4,884 | 14,186 | 8,204 |
| NET EARNINGS | \$ 11,008 | \$ 9,072 | \$ 24,891 | \$ 15,240 |
| Earnings per common share: |  |  |  |  |
| Basic | \$ 0.63 | \$ 0.54 | \$ 1.43 | \$ 0.91 |
| Diluted | \$ 0.62 | \$ 0.53 | \$ 1.40 | \$ 0.89 |
| Weighted average common shares outstanding: |  |  |  |  |
| Basic | 17,490 | 16,761 | 17,440 | 16,737 |
| Dilutive impact of options, earn-out shares and restricted shares | 257 | 455 | 295 | 480 |
| Diluted | 17,747 | 17,216 | 17,735 | 17,217 |
| Dividends per common share | \$ 0.135 | \$ 0.120 | \$ 0.270 | \$ 0.240 |

## OXFORD INDUSTRIES, INC

CONDENSED CONSOLIDATED BALANCE SHEETS
(UNAUDITED)
(IN THOUSANDS)

Current Assets:
Cash and cash equivalents
Receivables, net
\$ 6,848
\$ 19,414
185,581
175, 053
166,776
161, 832
27,457
--------
66, 050
184, 144
234, 812
22,949
\$894, 617
========
17, 817
--------
55,431
165, 650
239, 698
24,657
\$859, 552
========

## LIABILITIES AND SHAREHOLDERS' EQUITY

Current Liabilities:
Trade accounts payable
\$ 91, 220
\$96,595
Accrued compensation
25,378 22,027
Other accrued expenses
23, 097
Dividends payable
Income taxes payable
Short-term debt and current maturities of long-term debt

Total current liabilities
Long-term debt, less current maturities
150, 225
298,989
45, 495
2, 013
1,555
2,310
3,334
6,973

Other non-current liabilities
27,503
174, 658
315, 608
13,665
Deferred income taxes
Commitments and contingencies
Shareholders' Equity:
Preferred Stock, \$1.00 par value; 30,000 authorized and none issued and outstanding at December 2, 2005 and November 26, 2004

Common stock, \$1.00 par value, 60,000 authorized and 17,602 issued and outstanding at December 2, 2005 and 60,000 authorized and 16,778 issued and outstanding at November 26, 2004
Additional paid-in capital
Retained earnings
16,778
42,709
260,977 210,367
$(7,099)$
Total shareholders' equity
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY
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342,646

OXFORD INDUSTRIES, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)
(IN THOUSANDS)

## CASH FLOWS FROM OPERATING ACTIVITIES

Net earnings
Adjustments to reconcile net earnings to
net cash provided by operating activities:
Depreciation
\$ 24,891

$$
7,254
$$

6,305

Amortization of intangible assets
Amortization of deferred financing costs and bond discount (Gain) on the sale of assets
Equity income
Deferred income taxes
Changes in working capital:
Receivables
Inventories
Prepaid expenses
Trade accounts payable
Accrued expenses and other current liabilities
Stock options income tax benefit
Income taxes payable
Other non-current assets
Other non-current liabilities
NET CASH PROVIDED BY OPERATING ACTIVITIES
CASH FLOWS FROM INVESTING ACTIVITIES
Acquisitions, net of cash acquired
Distribution from joint venture investment
Investment in deferred compensation plan
Purchases of property, plant and equipment
Proceeds from sale of property, plant and equipment
NET CASH USED IN INVESTING ACTIVITIES

| 7,254 | 6,305 |
| ---: | ---: |
| 3,704 | 4,136 |
| 1,232 | 3,118 |
| $(87)$ | $(106)$ |
| $(39)$ | $(323)$ |
| $(1,353)$ | $(3,333)$ |
|  |  |
| 10,505 | 25,241 |
| 2,943 | $(18,703)$ |
| $(5,454)$ | 1,900 |
| $(14,627)$ | $(9,352)$ |
| $(13,409)$ | $(8,888)$ |
| 1,843 | 965 |
| $(9,535)$ | $(2,852)$ |
| $(3,378)$ | $(1,181)$ |
| 4,446 | 2,541 |
| ------- | ------ |
| 8,936 | 14,708 |


| $(11,501)$ | $(139,814)$ |
| :---: | :---: |
| 1,856 | -- |
| $(587)$ | $(593)$ |
| $(8,496)$ | $(6,508)$ |
| 6 | 413 |
| $-\cdots-\cdots-\cdots-\cdots$ |  |
| $(18,722)$ | $(146,502)$ |


| $(179,591)$ | $(154,694)$ |
| :---: | :---: |
| 191, 059 | 263,832 |
| -- | $(2,766)$ |
| 3,862 | 752 |
| $(4,579)$ | $(3,896)$ |
| 10,751 | 103,228 |

Net change in cash and cash equivalents
Effect of foreign currency translation on cash and cash equivalents Cash and cash equivalents at the beginning of period

Cash and cash equivalents at the end of period
,
3, 118
(106)
$(323)$
$(3,333)$

25,241
$(18,703)$
1,900
$(9,352)$
$(8,888)$
$(2,852)$
$(1,181)$
2,541
8,936
14,708
$(139,814)$
(593)
$(6,508)$
$(146,502)$
CASH FLOWS FROM FINANCING ACTIVITIES
Repayment of financing arrangements
Proceeds from financing arrangements
Payments of debt issuance costs
Proceeds from issuance of common shares
Dividends on common shares
NET CASH PROVIDED BY FINANCING ACTIVITIES
$(28,566)$
411
47,569
\$ 19,414
\$ 19,414

FIRST HALF OF

SECOND QUARTER OF
FISCAL 2006 FISCAL 2005

FIRST HALF OF
FISCAL 2006 FISCAL 2005

## NET SALES

Menswear Group
Womenswear Group Tommy Bahama Group Corporate and Other

TOTAL NET SALES

OPERATING INCOME
Menswear Group Womenswear Group Tommy Bahama Group Corporate and Other

TOTAL OPERATING INCOME

Interest expense, net

Earnings before taxes

| $\$ 187,332$ | $\$ 181,207$ |
| ---: | ---: |
| 56,749 | 45,097 |
| 90,388 | 86,490 |
| 183 | 194 |
| ----------- |  |
|  |  |
| $\$ 334,652$ | $\$ 312,988$ |
| ------- | ------- |

$\$ 364,408$
124,752
181,932
38
-------

$\$ 671,130$
-------
\$ 299,944
97,555
179,952
359
\$577, 810
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