SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q

[X] Quarterly Report Pursuant To Section 13 or 15(d) of The Securities Exchange Act of 1934

For the quarterly period ended November 26, 1999

0R

] Transition Report Pursuant To Section 13 or 15(d) of The Securities Exchange Act of 1934

For the transition period from to

Commission File Number 1-4365

OXFORD INDUSTRIES, INC.

(Exact name of registrant as specified in its charter)

Georgia

58-0831862

(State or other jurisdiction of incorporation or organization) Identification Number) incorporation or organization)

222 Piedmont Avenue, N.E., Atlanta, Georgia 30308 -----

(Address of principal executive offices) (Zip Code)

(404) 659-2424

(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Title of each class

Number of shares outstanding as of January 3, 2000

Common Stock, \$1 par value

-----7,651,115

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements.

OXFORD INDUSTRIES, INC CONSOLIDATED STATEMENT OF EARNINGS SIX MONTHS AND QUARTERS ENDED NOVEMBER 26, 1999 AND NOVEMBER 27, 1998 (UNAUDITED)

\$ in thousands except per share amounts	November 26, 1999	November 27, 1998			,
Net Sales	\$405,682	\$431,127	\$219,945	\$232,521	
Costs and Expenses: Cost of goods sold Selling, general and administrative Interest	334,061 51,100 1,820	347, 420 58, 514 2, 231	182,024 25,932 940	•	
Total Costs and Expenses	386,981	408,165	208,896	219,339	
Earnings Before Income Ta	axes 18,701	22,962	11,049	13,182	
Income Taxes	7,106	8,955	4,198	5,141	
Net Earnings	\$ 11,595 ======	\$14,007 ======	\$ 6,851 ======		
Basic Earnings Per Common Share	\$1.49 ======	\$1.63 ======	\$0.89 =====	· ·	
Diluted Earnings Per Common Share	\$1.48 ======	\$1.61 ======	\$0.88 =====	\$0.94 =====	
Basic Number of Shares Outstanding	7,786,850 ======	8,590,730 ======	7,712,159 ======	, ,	
Diluted Number of Shares Outstanding	7,846,805	8,719,552 ======	7,751,611 ======		
Dividends Per Share	\$0.42 ======	\$0.40 =====	\$0.21 ======		

See notes to consolidated financial statements.

OXFORD INDUSTRIES, INC. CONSOLIDATED BALANCE SHEETS NOVEMBER 26, 1999, MAY 28, 1999 AND NOVEMBER 27, 1998 (UNAUDITED EXCEPT FOR MAY 28, 1999)

\$ in thousands	November 26, 1999	May 28, 1999	,
Assets			
Current Assets:			
Cash	\$ 10,639	\$ 11,077	\$ 4,042
Receivables	116,634	114,706	119,974
Inventories:			
Finished goods	71,445	92,195	92,368
Work in process	22,323	24,579	26,873
Fabric, trim & supplies	29,109	30,154	31,985
	122,877	146,928	151,226
Prepaid expenses	12,231	13,791	15,442
·			
Total Current Assets	262,381	286,502	290,684
Property Plant and Equipment	37,075	37,347	38,333
Other Assets	13,106	11,473	12,048
Total Assets	\$312,562	\$335,322	\$341,065
	=======	=======	=======

Liabilities and Stockholders' Equity

Current Liabilities			
Notes payable	\$16,000	\$33,000	\$45,500
Trade accounts payable	55,827	61,397	56,437
Accrued compensation	9,702	12,897	10,492
Other accrued expenses	26,501	22,429	21,214
Dividends payable	1,622	1,694	1,658
Income taxes	223	-	1,231
Current maturities of long-			
term debt	271	351	445
Total Current Liabilities	110,146	131,768	136,977
Long-Term Debt, less			
current maturities	40,611	40,689	41,253
Noncurrent Liabilities	4,500	4,500	4,500
Deferred Income Taxes	1,625	4,014	3,849
Stockholders' Equity:			
Common stock	7,651	7,932	8,289
Additional paid in capital			11,271
Retained earnings	136,719	135,175	134,926
Total Stockholders' Equity	155,680	154,351	154,486
Total Liabilities and			
Stockholders' Equity	\$312,562	\$335,322	\$341,065
	=======	=======	=======

See notes to consolidated financial statements.

OXFORD INDUSTRIES, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS SIX MONTHS ENDED NOVEMBER 26, 1999 AND NOVEMBER 27, 1998 (UNAUDITED)

(UNAUDITED)	Nove	ember 26,	November 27,
Cash Flows From Operating Activities	1	.999	1998
Net earnings Adjustments to reconcile net earnings to net cash provided by (used in) operating ac		,	\$ 14,007
Depreciation and amortization Gain on sale of property, plant and equipment		4, 295 (112)	
Changes in working capital: Receivables Inventories Prepaid expenses Trade accounts payable Accrued expenses and other current liabilit. Income taxes payable Deferred income taxes Other noncurrent assets Net cash provided by operating activities	ies 	(1,928) 24,051 1,560 (5,570) 877 223 (2,389) (833)	(19,133) 9,603 (1,724) (888) (2,709) 1,231 (222)
Cash Flows From Investing Activities Acquisitions Purchase of property, plant and equipment Proceeds from sale of property, plant and and equipment		(3,103)	(21,403) (3,584) 187
Net cash used in investing activities			(24,800)
Cash Flows From Financing Activities Short-term borrowings Payments on long-term debt		(17,000) (158)	34,000 (179)

Proceeds from exercise of stock options Purchase and retirement of common stock Dividends on common stock Net cash (used in) provided by financing activities	314 (7,348) (3,304) (27,496)	. , ,
Net change in Cash and Cash Equivalents Cash and Cash Equivalents at Beginning of Period	(438) 11,077	(6,027) 10,069
Cash and Cash Equivalents at End of Period	\$ 10,639 ======	\$ 4,042 ======
Supplemental Disclosure of Cash Flow Information		
Cash paid for: Interest Income taxes	\$ 1,920 6,805	\$ 2,305 8,595

See notes to consolidated financial statements.

OXFORD INDUSTRIES, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS ENDED NOVEMBER 26, 1999 AND NOVEMBER 27, 1998

- 1. The foregoing unaudited consolidated financial statements reflect all adjustments which are, in the opinion of management, necessary to a fair statement of the results for the interim periods. All such adjustments are of a normal recurring nature. The results for interim periods are not necessarily indicative of results to be expected for the year.
- The financial information presented herein should be read in conjunction with the consolidated financial statements included in the Registrant's Annual Report on Form 10-K for the fiscal year ended May 28, 1999.
- 3. The Company is involved in certain legal matters primarily arising in the normal course of business. In the opinion of management, the Company's liability under any of these matters would not materially affect its financial condition or results of operations.
- 4. Oxford Industries, Inc adopted SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information", which requires certain financial statement footnote disclosure as to the Company's business segments, which are the Oxford Shirt Group, Lanier Clothes, Oxford Slacks, the Oxford Womenswear Group and corporate and other.

The Shirt Group operations encompass dress and sport shirts, and a broad range of men's and boys' sportswear. Lanier Clothes produces suits, sportcoats, suit separates and dress slacks. Oxford Slacks is a producer of private label dress and casual slacks and shorts. The Oxford Womenswear Group is a producer of budget and moderate priced private label women's apparel. Corporate and other includes the Company's corporate offices, transportation and logistics and other costs and services that are not allocated to operating groups.

Oxford Industries, Inc Segment Information (unaudited)

	1999	1998	1999	1998
Sales				
Oxford Shirt Group Lanier Clothes Oxford Slacks Oxford Womenswear Group Corporate and other	\$126,257 88,210 49,500 141,597 118	90,394 51,032 111,631 1,109	\$64,952 52,261 26,173 76,480 79	\$88,080 46,538 24,138 73,095 670
Total	405,682	431,127	219,945	232,521
Depreciation and amortiz	ation			
Oxford Shirt Group Lanier Clothes Oxford Slacks Oxford Womenswear Group Corporate and other	1,180 881 550 1,218 466	987 557	601 442 286 671 231	282
		stries, Inc nformation dited)		
\$ in thousands	Six Month lovember 26, 1999	s Ended November 27, 1998		Months Ended , November 2 1998
Operating profit	1000	1000	1000	1000
Oxford Shirt Group Lanier Clothes Oxford Slacks Oxford Womenswear Group	9,559 6,630 2,894 6,544	5,355	4,791 4,179 1,641 3,882	,

27, 33 Corporate and other (5, 106)(3,504)(2,504)Total 20,521 25,193 11,989 14,664 2,231 22,962 1,820 18,701 1,482 13,182 Interest expense, net 940 Earnings before taxes 11,049

\$ in thousands Six Months Ended November 26, November 27, 1999 1998

ASSETS

Oxford Shirt Group	\$95,701	139,198
Lanier Clothes	97,120	103,109
Oxford Slacks	40,157	39,964
Oxford Womenswear Group	89,761	81,276
Corporate and other	(10,177)	(22,482)
Total	312,562	341,065

Purchase of property, plant and equipment

Oxford Shirt Group	1,071	1,518
Lanier Clothes	263	1,517
Oxford Slacks	328	33
Oxford Womenswear Group	191	252
Corporate and other	1,250	264
Total	3,103	3,584

RESULTS OF OPERATIONS

The following table sets forth items in the Consolidated Statements of Earnings as a percent of net sales and the percentage change of those items as compared to the prior year. (\$ in thousands; Percentages are calculated based on actual data, but columns may not add due to rounding.)

		NTHS ENDEI VEMBER)	THREE MONTHS NOVEMBI		
	1999	1998	% CHANGE	1999	1998	% CHANGE
NET SALES Cost of Goods Sold GROSS PROFIT Selling, General & Admin OPERATING INCOME Interest EARNINGS BEFORE INCOME TAXES Income Taxes NET EARNINGS		347, 420 83, 707 58, 514 25, 193 2, 231 22, 962	-3.8% -14.4% -12.7% -18.5% -18.4%	,	43,675 29,011 14,664 1,482	-5.4% -3.6% -13.2% -10.6% -18.2% -36.6% -16.2% -18.3% -14.8%
AS A PERCENTAGE OF SALES	:					
NET SALES Cost of Goods Sold GROSS PROFIT Selling, General & Admin OPERATING INCOME Interest EARNINGS BEFORE INCOME TAXES Income Taxes NET EARNINGS	100.0% 82.3% 17.7% 12.6% 5.1% 0.4% 4.6% 1.8% 2.9%	80.6% 19.4% 13.6% 5.8% 0.5%		100.0% 82.8% 17.2% 11.8% 5.5% 0.4% 5.0% 1.9% 3.1%	81.2% 18.8% 12.5% 6.3% 0.6% 5.7% 2.2%	

Total Company

Net sales for the second quarter decreased 5.4% from the second quarter of the prior year. The absence of Polo for Boysr, due to the expiration of the license agreement, was responsible for the sales decline. Second quarter unit sales increased 0.9% and the average unit selling price declined 6.3% reflecting a shift in product mix. The Polo business which carried an average unit selling price higher than the Company average was replaced by a growing mass merchant business with an average unit selling price below the Company average. Excluding Polo from the prior period, unit sales actually increased 10.7% in the second quarter. Total branded sales excluding Polo increased 29.6% in the second quarter. Total private label sales were even with last year. Mass merchant sales increased 26.2% from the second quarter in the prior year. Direct mail customer sales increased 10.5% from the same quarter in the prior year.

Gross profit declined to 17.2% of net sales in the second quarter of the current year from 18.8% in the second quarter of the prior year. The shift in sales mix had a negative impact on gross profit. Under absorbed manufacturing costs and higher than anticipated markdown activity also negatively impacted gross profit.

Selling, general and administrative expenses decreased in both absolute terms and as a percent of net sales. The decline was primarily attributable to the change in sales mix.

Interest expense declined from 0.6% of net sales in the prior year to 0.4% of sales in the current quarter. The reduction in interest expense was due to decreased working capital, primarily inventory and receivables.

The Company's effective tax rate was 39.0% in the prior year and 38.0% in the current year and does not differ significantly from the Company's statutory rate.

Effective with the Company's 1999 fiscal year, the Company adopted Statement of Financial Accounting Standards No. 131 "Disclosures about Segments of an Enterprise and Related Information", as disclosed in footnote 4. All data with respect to the Company's specific segments included within "Management Discussion and Analysis" is presented before applicable intercompany eliminations. (\$ in thousands; percentages are calculated based on actual data, but columns may not add due to rounding.)

		NTHS END	ĒD Τ	HREE MON NOVE	ITHS ENDE	ED
NET SALES	1999	1998	% CHANGE	1999	1998	% CHANGE
Oxford Shirt Group Lanier Clothes Oxford Slacks Oxford Womenswear Group Corporate and Other	126,257 88,210 49,500 141,597 118	176,96: 90,39 51,03 111,63: 1,10	1 -28.7% 4 -2.4% 2 -3.0% 1 26.8% 9 -89.4%	64,952 52,261 26,173 76,480	88,08 46,53 24,13 73,09	30 -26.3% 38 12.3% 38 8.4% 95 4.6% 70 -88.2%
Total Net Sales			7 -5.9%			21 -5.4%
AS A PERCENTAGE OF TOTAL	SALES:					
Oxford Shirt Group Lanier Clothes Oxford Slacks Oxford Womenswear Group Corporate and Other	0.0%	21.0% 11.8% 25.9% 0.3%		23.8 11.9 34.8 0.0		0% 1% 1% 3%
Total Net Sales		100.0%		100.0	100.0	
		NTHS END		HREE MON	ITHS ENDE	ED
OPERATING INCOME	1999	1998	CHANGE	1999	1998 (CHANGE
Oxford Shirt Group Lanier Clothes Oxford Slacks Oxford Womenswear Group Corporate and Other	9,559 6,630 2,894 6,544 -5,106	16,765 5,355 3,644 2,933 -3,504	-43.0% 23.8% -20.6% 123.1% -45.7%	4,791 4,179 1,641 3,882 -2,504	8,504 2,280 1,471 2,376 33	-43.7% 83.3% 11.6% 63.4% nm
Total Operating Income	20,521	25,193	-18.5%	11,989	14,664	-18.2%
AS A PERCENTAGE OF NET S	ALES:					
Oxford Slacks Oxford Womenswear Group Corporate and Other	nm	7.1% 2.6% nm		7.4% 8.0% 6.3% 5.1% nm	4.9% 6.1% 3.3% nm	
Total	5.1%	5.8%		5.5%	6.3%	

Oxford Shirt Group

The Oxford Shirt Group reported net sales of \$64,952,000 down 26.3% from last year's total of \$88,080,000. Unit sales decreased 24.8% and average unit selling price declined 1.9%. The Tommy Hilfiger Golf and Dress Shirt divisions posted sales increases and OxSport, Ely & Walker and Oxford Shirtings posted sales declines. The absence of Polo for Boys was responsible for the sales decline and severely impacted profitability. Operating profit declined 43.7% to \$4,791,000 from \$8,504,000 last year. In addition to the loss of Polo gross profit dollars, the loss of Polo unit volume resulted in the group's manufacturing service company and distribution center operating below capacity. The addition of the Izod Clubr Golf business will help improve this situation in subsequent quarters. Operating expenses decreased 35.9% resulting in an operating margin of 7.4%, down from 9.7% last year.

Lanier Clothes

Net sales for Lanier Clothes increased 12.3% to \$52,261,000 in the second quarter. Unit sales increased 14.0% and average unit selling price declined 1.5%. A sales decline in National Accounts was more than offset by sales increases in Specialty Catalog, Nautica, Geoffrey Beene and Oscar de la Renta. Operating profit increased 83.3% to \$4,179,000. The improvement in profitability was attributable to growth in the branded businesses, reduced manufacturing variances and the leveraging of operating expenses. Operating margin improved significantly to 8.0% from 4.9% last year.

Oxford Slacks

Oxford Slacks posted a second quarter sales increase of 8.4% to \$26,173,000. The group benefited from a 7.5% increase in unit sales and a 0.9% increase in average unit selling price. Sales increases in the Specialty Catalog and Mass Merchants divisions offset sales declines in the Mature Men's and Young Men's divisions. Sales to specialty catalog customers improved over the first quarter but sales to major chains declined. Operating profit increased 11.6% to \$1,641,000 from \$1,471,000 last year, despite the closing of this group's last remaining domestic plant and the start-up costs for a new plant in the Dominican Republic. Operating margin improved to 6.3% from 6.1% last year.

Oxford Womenswear Group

The Womenswear Group reported a second quarter sales increase of 4.6% to \$76,480,000. Unit sales increased 16.4% and average unit selling price declined 10.1%. Sportswear Collections and Next Day Apparel reported sales increases. Sportswear Separates and Women's Catalog & Special Markets reported sales declines. Operating profit increased 63.4% to \$3,882,000 from \$2,376,000 last year. The improvement in profitability stems primarily from reduced manufacturing variances and lower markdowns. The operating margin increased to 5.1% from 3.3% last year.

FUTURE OPERATING RESULTS

During the second quarter, the Company obtained substantially all of the Izod Club Golf assets and has licensed the Izod Club name for men's, women's and junior golf apparel. The Izod Club lines will continue to be distributed through pro shops, resorts and golf specialty retailers. The Izod Club Golf business is expected to add an additional \$30 million in sales on an annualized basis.

Unfavorable year-over-year comparisons are expected to continue into the third quarter. The Company projects a strong fourth quarter and remains optimistic that full year earnings per share will approach last year's results.

LIQUIDITY AND CAPITAL RESOURCES

Operating Activities

Operating activities generated \$31,769,000 in the first half of the current year and \$4,347,000 in the first half of the prior year. The primary factors contributing to this change were a smaller increase in receivables and a larger decrease in inventory than in the prior year partially offset by a larger increase in trade payables than in prior year.

Investing Activities

Investing activities used \$4,711,000 in the first half of the current year and \$24,800,000 in the first half of the prior year. The primary difference was the acquisition of Next Day Apparel in the prior year.

Financing Activities

Financing activities used \$27,496,000 in the first half of the current year and generated \$14,426,000 in the first half of the prior year. The primary difference was the change in short term borrowings and reduced purchases of the Company's common stock.

During the quarter, the Company purchased and retired 71,500 shares of the Company's common stock acquired in the open market.

Working Capital

Working capital increased from \$153,707,000 at the end of the

second quarter of the prior year to \$154,734,000 at the end of the 1999 fiscal year and decreased to \$152,235,000 at the end of the second quarter of the current year. The ratio of current assets to current liabilities was 2.1 at the end of the second quarter of the prior year, 2.2 at the end of the 1999 fiscal year and 2.4 at the end of the second quarter of the current year.

FUTURE LIQUIDITY AND CAPITAL RESOURCES

The Company believes it has the ability to generate cash and/or has available borrowing capacity to meet its foreseeable needs. The sources of funds primarily include funds provided by operations and both short-term and long-term borrowings. The uses of funds primarily include working capital requirements, capital expenditures, acquisitions, stock repurchases, dividends and repayment of short-term and long-term debt. The Company regularly utilizes committed bank lines of credit and other uncommitted bank resources to meet working capital requirements. On November 26, 1999 the Company had available for its use lines of credit with several lenders aggregating \$52,000,000. The Company has agreed to pay commitment fees for these available lines of credit. On November 26, 1999, \$52,000,000 was in use under these lines, of which \$40,000,000 was long-term. In addition, the Company has \$226,500,000 in uncommitted lines of credit, of which \$128,500,000 is reserved exclusively for letters of credit. The Company pays no commitment fees for these available lines of credit. On November 26, 1999, \$4,000,000 was in use under these lines of credit. Maximum borrowings from all these sources during the current year were \$82,500,000 of which \$40,000,000 was long-term. Company anticipates continued use and availability of both committed and uncommitted resources as working capital needs may require.

The Company considers possible acquisitions of apparel-related businesses that are compatible with its long-term strategies. The Company's Board of Directors has authorized the Company to purchase shares of the Company's common stock on the open market and in negotiated trades as conditions and opportunities warrant. There are no present plans to sell securities (other than through employee stock option plans and other employee benefits) or enter into offbalance sheet financing arrangements.

YEAR 2000 UPDATE

The Year 2000 issue, which is common to most businesses, concerns the inability of information systems to properly recognize and process dates and date sensitive information on and beyond January 1, 2000. In 1996, the Company began a Company-wide assessment of the vulnerability of its systems to the Year 2000 issue. Based on such assessment, the Company developed a Year 2000 compliance plan, under which all primary information systems have been tested, and non-compliant software or technology modified or replaced. As the Company regularly adds new customers and suppliers, the Company is continuing to survey the Year 2000 compliance status and compatibility of customers and suppliers systems which interface with the Company's systems or could otherwise impact the Company's operations.

While the Company has modified or replaced all affected systems, the failure of the Company's major customers and suppliers to modify or replace their affected systems could have a material adverse impact on the Company's results of operations, liquidity or consolidated financial positions in the future. The most reasonably likely worst case scenario of failure by the Company or its customers or suppliers to resolve the Year 2000 issue would be a temporary slow down or cessation of manufacturing operations at one or more of the Company's facilities and a temporary inability on the part of the Company to timely process orders and billing and to deliver finished product to customers. The Company believes it has taken the necessary precautions which will allow the Company to minimize the risks of any unresolved Year 2000 problems on its operations, and to minimize the effect of any unforeseen Year 2000 failures. The Company currently estimates the incremental cost of the work needed to resolve the Year 2000 issue, since the inception of the project in 1996 to its completion, to be approximately \$1,600,000. These costs are being expensed as incurred. As of the time of this filing the Company has experienced only minor Year 2000 issues which had no impact on operations. The Company does not anticipate any Year 2000 issues in the future.

SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

Certain statements included herein contain forward-looking

statements with respect to anticipated future results, which are subject to risks and uncertainties that could cause actual results to differ materially from anticipated results. These risks and uncertainties include, but are not limited to, general economic and apparel business conditions, continued retailer and consumer acceptance of Company products, and global manufacturing costs.

ADDITIONAL INFORMATION

For additional information concerning the Company's operations, cash flows, liquidity and capital resources, this analysis should be read in conjunction with the Consolidated Financial Statements and the Notes to Consolidated Financial Statements contained in the Company's Annual Report for the fiscal year ended May 28, 1999.

PART II. OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K. -----

(a) Exhibits.

Financial Data Schedule. 27

(b) Reports on Form 8-K.

The Registrant did not file any reports on Form 8-K during the quarter ended November 26, 1999.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

> OXFORD INDUSTRIES, INC. -----(Registrant)

/s/Ben B. Blount, Jr. -----

Ben B. Blount, Jr.

Chief Financial Officer

Date: January 7, 2000

This schedule contains summary financial information extracted from SEC Form 10-K and is qualified in its entiredty by reference to such financial statements.

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EXHIBIT 99

INDEX OF EXHIBITS INCLUDED HERIN, FORM 10-Q NOVEMBER 26, 1999

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