```
            SECURITIES AND EXCHANGE COMMISSION
            WASHINGTON, D.C. 20549
                FORM 10-Q
    [ X ] Quarterly Report Pursuant To Section 13 or 15(d) of
            The Securities Exchange Act of 1934
        For the quarterly period ended November 26, 1999
                            OR
    [ ] Transition Report Pursuant To Section 13 or 15(d) of
        The Securities Exchange Act of 1934
For the transition period from to
Commission File Number 1-4365
                            OXFORD INDUSTRIES, INC.
(Exact name of registrant as specified in its charter)
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Georgia
(State or other jurisdiction of incorporation or organization)

58-0831862
(I.R.S. Employer Identification Number)

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222 Piedmont Avenue, N.E., Atlanta, Georgia 30308
(Address of principal executive offices)
(Zip Code)
(404) 659-2424
(Registrant's telephone number, including area code)
Not Applicable
(Former name, former address and former fiscal year, if changed since last report.)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes \(X\) No
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.
Number of shares outstanding
Title of each class as of January 3, 2000
Common Stock, \$1 par value
7,651,115
```

PART I. FINANCIAL INFORMATION
Item 1. Financial Statements.

OXFORD INDUSTRIES, INC CONSOLIDATED STATEMENT OF EARNINGS
SIX MONTHS AND QUARTERS ENDED NOVEMBER 26, 1999 AND NOVEMBER 27, 1998 (UNAUDITED)


See notes to consolidated financial statements.

OXFORD INDUSTRIES, INC. CONSOLIDATED BALANCE SHEETS NOVEMBER 26, 1999, MAY 28, 1999 AND NOVEMBER 27, 1998 (UNAUDITED EXCEPT FOR MAY 28, 1999)

| \$ in thousands - ------------- | November 26, 1999 | $\begin{array}{r} \text { May } 28, \\ 1999 \end{array}$ | $\begin{gathered} \text { November } 27, \\ 1998 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| - ----- |  |  |  |
| Current Assets: |  |  |  |
| Cash | \$ 10,639 | \$ 11, 077 | \$ 4, 042 |
| Receivables | 116,634 | 114,706 | 119,974 |
| Inventories: |  |  |  |
| Finished goods | 71,445 | 92,195 | 92,368 |
| Work in process | 22,323 | 24,579 | 26,873 |
| Fabric, trim \& supplies | 29,109 | 30,154 | 31,985 |
|  | 122,877 | 146,928 | 151, 226 |
| Prepaid expenses | 12,231 | 13,791 | 15,442 |
| Total Current Assets | 262,381 | 286,502 | 290,684 |
| Property Plant and Equipment | 37, 075 | 37,347 | 38,333 |
| Other Assets | 13,106 | 11,473 | 12,048 |
| Total Assets | \$312, 562 | \$335, 322 | \$341, 065 |

Liabilities and Stockholders' Equity

| Current Liabilities |  |  |  |
| :---: | :---: | :---: | :---: |
| Notes payable | \$16, 000 | \$33, 000 | \$45, 500 |
| Trade accounts payable | 55,827 | 61,397 | 56,437 |
| Accrued compensation | 9,702 | 12,897 | 10,492 |
| Other accrued expenses | 26,501 | 22,429 | 21,214 |
| Dividends payable | 1,622 | 1,694 | 1,658 |
| Income taxes | 223 | - | 1,231 |
| Current maturities of longterm debt | 271 | 351 | 445 |
| Total Current Liabilities | 110,146 | 131, 768 | 136,977 |
| Long-Term Debt, less |  |  |  |
| Noncurrent Liabilities | 4,500 | 4,500 | 4,500 |
| Deferred Income Taxes | 1,625 | 4,014 | 3,849 |
| Stockholders' Equity: |  |  |  |
| Common stock | 7,651 | 7,932 | 8,289 |
| Additional paid in capital | 11,310 | 11,244 | 11,271 |
| Retained earnings | 136,719 | 135,175 | 134, 926 |
| Total Stockholders' Equity | 155,680 | 154, 351 | 154,486 |
| Total Liabilities and |  |  |  |
| Stockholders' Equity | \$312, 562 | \$335, 322 | \$341, 065 |

See notes to consolidated financial statements.

OXFORD INDUSTRIES, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS SIX MONTHS ENDED NOVEMBER 26, 1999 AND NOVEMBER 27, 1998 (UNAUDITED)

| (UNAUDITED) |  |  |
| :---: | :---: | :---: |
|  |  |  |
|  | November 26, | November 27 |
|  | 1999 | 1998 |
| Cash Flows From Operating Activities |  |  |
| Net earnings | \$ 11,595 | \$ 14,007 |
| Adjustments to reconcile net earnings to |  |  |
| net cash provided by (used in) operating activ | vities: |  |
| Depreciation and amortization | 4,295 | 4,280 |
| Gain on sale of property, plant and equipment | (112) | (47) |
| Changes in working capital: |  |  |
| Receivables | $(1,928)$ | $(19,133)$ |
| Inventories | 24,051 | 9,603 |
| Prepaid expenses | 1,560 | $(1,724)$ |
| Trade accounts payable | $(5,570)$ | (888) |
| Accrued expenses and other current liabilities | S 877 | $(2,709)$ |
| Income taxes payable | 223 | 1,231 |
| Deferred income taxes | $(2,389)$ | (222) |
| Other noncurrent assets | (833) | (51) |
| Net cash provided by |  |  |
| operating activities | 31,769 | 4,347 |

Cash Flows From Investing Activities

Acquisitions
Purchase of property, plant and equipment Proceeds from sale of property, plant and and equipment

Net cash used in investing activities

Cash Flows From Financing Activities

| $(1,729)$ | $(21,403)$ |
| :---: | :---: |
| $(3,103)$ | $(3,584)$ |
| 121 | 187 |
| ------------ | $(4,711)$ |
| $(24,800)$ |  |


| Proceeds from exercise of stock options | 314 | 361 |
| :---: | :---: | :---: |
| Purchase and retirement of common stock | $(7,348)$ | $(16,267)$ |
| Dividends on common stock | $(3,304)$ | $(3,489)$ |
| Net cash (used in) provided by |  |  |
| financing activities | $(27,496)$ | 14,426 |
| Net change in Cash and Cash Equivalents | (438) | $(6,027)$ |
| Cash and Cash Equivalents at Beginning of Period | 11,077 | 10,069 |
| Cash and Cash Equivalents at End of Period | \$ 10,639 | \$ 4,042 |

## Supplemental Disclosure of Cash Flow Information

Cash paid for:
Interest
Income taxes
\$ 1,920 \$ 2,305
6,805 8,595

See notes to consolidated financial statements.

OXFORD INDUSTRIES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
QUARTERS ENDED NOVEMBER 26, 1999 AND NOVEMBER 27, 1998

1. The foregoing unaudited consolidated financial statements reflect all adjustments which are, in the opinion of management, necessary to a fair statement of the results for the interim periods. All such adjustments are of a normal recurring nature. The results for interim periods are not necessarily indicative of results to be expected for the year.
2. The financial information presented herein should be read in conjunction with the consolidated financial statements included in the Registrant's Annual Report on Form 10-K for the fiscal year ended May 28, 1999.
3. The Company is involved in certain legal matters primarily arising in the normal course of business. In the opinion of management, the Company's liability under any of these matters would not materially affect its financial condition or results of operations.
4. Oxford Industries, Inc adopted SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information", which requires certain financial statement footnote disclosure as to the Company's business segments, which are the Oxford Shirt Group, Lanier Clothes, Oxford Slacks, the Oxford Womenswear Group and corporate and other.

The Shirt Group operations encompass dress and sport shirts, and a broad range of men's and boys' sportswear. Lanier Clothes produces suits, sportcoats, suit separates and dress slacks. Oxford Slacks is a producer of private label dress and casual slacks and shorts. The Oxford Womenswear Group is a producer of budget and moderate priced private label women's apparel. Corporate and other includes the Company's corporate offices, transportation and logistics and other costs and services that are not allocated to operating groups.

> Oxford Industries, Inc Segment Information (unaudited)

Sales

| Oxford Shirt Group | \$126, 257 | \$176, 961 | \$64, 952 | \$88, 080 |
| :---: | :---: | :---: | :---: | :---: |
| Lanier Clothes | 88,210 | 90,394 | 52, 261 | 46,538 |
| Oxford Slacks | 49,500 | 51, 032 | 26,173 | 24,138 |
| Oxford Womenswear Group | 141,597 | 111,631 | 76,480 | 73, 095 |
| Corporate and other | 118 | 1,109 | 79 | 670 |
| Total | 405, 682 | 431, 127 | 219,945 | 232,521 |

Depreciation and amortization

| Oxford Shirt Group | 1,180 | 1,542 | 601 | 785 |
| :---: | :---: | :---: | :---: | :---: |
| Lanier Clothes | 881 | 987 | 442 | 504 |
| 0xford Slacks | 550 | 557 | 286 | 287 |
| Oxford Womenswear Group | 1,218 | 644 | 671 | 521 |
| Corporate and other | 466 | 550 | 231 | 282 |
| Total | 4,295 | 4,280 | 2,231 | 2,379 |


| \$ in thousands | Six Months Ended <br> November 26, <br> November 27, | Three Months Ended <br> November 26, |  |
| :--- | :---: | :---: | :---: | ---: |
| November 27, |  |  |  |


| \$ in thousands | Six Months Ended <br> November 26, November 27, <br> 1999 | 1998 |
| :---: | :---: | :---: |

## ASSETS

| Oxford Shirt Group | $\$ 95,701$ | 139,198 |
| :--- | ---: | ---: |
| Lanier Clothes | 97,120 | 103,109 |
| Oxford Slacks | 40,157 | 39,964 |
| Oxford Womenswear Group | 89,761 | 81,276 |
| Corporate and other | $(10,177)$ | $(22,482)$ |
| Total | ------ | ------ |
|  | 312,562 | 341,065 |

Purchase of property, plant and equipment

| Oxford Shirt Group | 1,071 | 1,518 |
| :---: | :---: | :---: |
| Lanier Clothes | 263 | 1,517 |
| Oxford Slacks | 328 | 33 |
| Oxford Womenswear Group | 191 | 252 |
| Corporate and other | 1,250 | 264 |
| Total | 3,103 | 3,584 |

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

## RESULTS OF OPERATIONS

The following table sets forth items in the Consolidated Statements of Earnings as a percent of net sales and the percentage change of those items as compared to the prior year. (\$ in thousands; Percentages are calculated based on actual data, but columns may not add due to rounding.)

## SIX MONTHS ENDED NOVEMBER

THREE MONTHS ENDED NOVEMBER

|  | \% |  |  |  |  | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1999 | 1998 | CHANGE | 1999 | 1998 | CHANGE |
| NET SALES | 405, 682 | 431, 127 | -5.9\% | 219,945 | 232,521 | -5.4\% |
| Cost of Goods Sold | 334, 061 | 347,420 | -3.8\% | 182, 024 | 188,846 | -3.6\% |
| GROSS PROFIT | 71,621 | 83,707 | -14.4\% | 37, 921 | 43,675 | -13.2\% |
| Selling, General \& Admin | 51,100 | 58,514 | -12.7\% | 25,932 | 29, 011 | -10.6\% |
| OPERATING INCOME | 20,521 | 25,193 | -18.5\% | 11,989 | 14,664 | -18.2\% |
| Interest | 1,820 | 2, 231 | -18.4\% | 940 | 1,482 | -36.6\% |
| EARNINGS BEFORE |  |  |  |  |  |  |
| INCOME TAXES | 18,701 | 22,962 | -18.6\% | 11, 049 | 13,182 | -16.2\% |
| Income Taxes | 7,106 | 8,955 | -20.6\% | 4,198 | 5,141 | -18.3\% |
| NET EARNINGS | 11,595 | 14,007 | -17.2\% | 6,851 | 8, 041 | -14.8\% |

AS A PERCENTAGE OF SALES:

| NET SALES | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ |
| :--- | ---: | ---: | ---: | ---: |
| Cost of Goods Sold | $82.3 \%$ | $80.6 \%$ | $82.8 \%$ | $81.2 \%$ |
| GROSS PROFIT | $17.7 \%$ | $19.4 \%$ | $17.2 \%$ | $18.8 \%$ |
| Selling, General \& Admin | $12.6 \%$ | $13.6 \%$ | $11.8 \%$ | $12.5 \%$ |
| OPERATING INCOME | $5.1 \%$ | $5.8 \%$ | $5.5 \%$ | $6.3 \%$ |
| Interest | $0.4 \%$ | $0.5 \%$ | $0.4 \%$ | $0.6 \%$ |
| EARNINGS BEFORE |  |  |  |  |
| INCOME TAXES | $4.6 \%$ | $5.3 \%$ | $5.0 \%$ | $5.7 \%$ |
| Income Taxes | $1.8 \%$ | $2.1 \%$ | $1.9 \%$ | $2.2 \%$ |
| NET EARNINGS | $2.9 \%$ | $3.2 \%$ | $3.1 \%$ | $3.5 \%$ |

## Total Company

Net sales for the second quarter decreased $5.4 \%$ from the second quarter of the prior year. The absence of Polo for Boysr, due to the expiration of the license agreement, was responsible for the sales decline. Second quarter unit sales increased $0.9 \%$ and the average unit selling price declined $6.3 \%$ reflecting a shift in product mix. The Polo business which carried an average unit selling price higher than the Company average was replaced by a growing mass merchant business with an average unit selling price below the Company average. Excluding Polo from the prior period, unit sales actually increased $10.7 \%$ in the second quarter. Total branded sales excluding Polo increased $29.6 \%$ in the second quarter. Total private label sales were even with last year. Mass merchant sales increased $26.2 \%$ from the second quarter in the prior year. Direct mail customer sales increased $10.5 \%$ from the same quarter in the prior year.

Gross profit declined to $17.2 \%$ of net sales in the second quarter of the current year from $18.8 \%$ in the second quarter of the prior year. The shift in sales mix had a negative impact on gross profit. Under absorbed manufacturing costs and higher than anticipated markdown activity also negatively impacted gross profit.

Selling, general and administrative expenses decreased in both absolute terms and as a percent of net sales. The decline was primarily attributable to the change in sales mix.

Interest expense declined from $0.6 \%$ of net sales in the prior year to $0.4 \%$ of sales in the current quarter. The reduction in interest expense was due to decreased working capital, primarily inventory and receivables.

The Company's effective tax rate was $39.0 \%$ in the prior year and 38.0\% in the current year and does not differ significantly from the Company's statutory rate.

Effective with the Company's 1999 fiscal year, the Company adopted Statement of Financial Accounting Standards No. 131 "Disclosures about Segments of an Enterprise and Related Information", as disclosed in footnote 4. All data with respect to the Company's specific segments included within "Management Discussion and Analysis" is presented before applicable intercompany eliminations. (\$ in thousands; percentages are calculated based on actual data, but columns may not add due to rounding.)

## SIX MONTHS ENDED NOVEMBER

THREE MONTHS ENDED NOVEMBER

| NET SALES | \% |  |  |  | \% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1999 | 1998 | HANGE | 1999 | 1998 | CHANGE |
| Oxford Shirt Group | 126, 257 | 176,961 | -28.7\% | 64,952 | 88, 080 | -26.3\% |
| Lanier Clothes | 88, 210 | 90, 394 | -2.4\% | 52, 261 | 46,538 | 12.3\% |
| Oxford Slacks | 49,500 | 51, 032 | -3.0\% | 26,173 | 24,138 | 8.4\% |
| Oxford Womenswear Group | 141,597 | 111,631 | 26.8\% | 76,480 | 73, 095 | 4.6\% |
| Corporate and Other | 118 | 1,109 | -89.4\% | 79 | 670 | -88.2\% |
| Total Net Sales | 405,682 | 431, 127 | -5.9\% | 219, 945 | 232,521 | -5.4\% |

AS A PERCENTAGE OF TOTAL SALES:

| Oxford Shirt Group | $31.1 \%$ | $41.0 \%$ | $29.5 \%$ | $37.9 \%$ |
| :--- | :---: | ---: | ---: | ---: |
| Lanier Clothes | $21.7 \%$ | $21.0 \%$ | $23.8 \%$ | $20.0 \%$ |
| Oxford Slacks | $12.2 \%$ | $11.8 \%$ | $11.9 \%$ | $10.4 \%$ |
| Oxford Womenswear Group | $34.9 \%$ | $25.9 \%$ | $34.8 \%$ | $31.4 \%$ |
| Corporate and Other | $0.0 \%$ | $0.3 \%$ | $0.0 \%$ | $0.3 \%$ |
|  | ----- | ----- | ---- | ----- |
| Total Net Sales | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ |


| OPERATING INCOME | 1999 | 1998 | CHANGE | 1999 | 1998 | CHANGE |
| :--- | ---: | ---: | :--- | ---: | ---: | ---: |
|  |  |  |  |  |  |  |
| Oxford Shirt Group | 9,559 | 16,765 | $-43.0 \%$ | 4,791 | 8,504 | $-43.7 \%$ |
| Lanier Clothes | 6,630 | 5,355 | $23.8 \%$ | 4,179 | 2,280 | $83.3 \%$ |
| Oxford Slacks | 2,894 | 3,644 | $-20.6 \%$ | 1,641 | 1,471 | $11.6 \%$ |
| Oxford Womenswear Group | 6,544 | 2,933 | $123.1 \%$ | 3,882 | 2,376 | $63.4 \%$ |
| Corporate and Other | $-5,106$ | $-3,504$ | $-45.7 \%$ | $-2,504$ | 33 | $n m$ |
|  | ------ | ------ | ------ | ------ | ----- | ----- |
| Total Operating Income | 20,521 | 25,193 | $-18.5 \%$ | 11,989 | 14,664 | $-18.2 \%$ |

## AS A PERCENTAGE OF NET SALES:

| Oxford Shirt Group | $7.6 \%$ | $9.5 \%$ | $7.4 \%$ | $9.7 \%$ |
| :--- | :---: | :---: | :---: | :---: |
| Lanier Clothes | $7.5 \%$ | $5.9 \%$ | $8.0 \%$ | $4.9 \%$ |
| Oxford Slacks | $5.8 \%$ | $7.1 \%$ | $6.3 \%$ | $6.1 \%$ |
| Oxford Womenswear Group | $4.6 \%$ | $2.6 \%$ | $5.1 \%$ | $3.3 \%$ |
| Corporate and Other | $n m$ | $n m$ | $n m$ | $n m$ |
| Total | ----- | ----- | ----- | ------ |
|  | $5.1 \%$ | $5.8 \%$ | $5.5 \%$ | $6.3 \%$ |

## Oxford Shirt Group

The Oxford Shirt Group reported net sales of \$64,952,000 down 26.3\% from last year's total of $\$ 88,080,000$. Unit sales decreased $24.8 \%$ and average unit selling price declined 1.9\%. The Tommy Hilfiger Golf and Dress Shirt divisions posted sales increases and OxSport, Ely \& Walker and Oxford Shirtings posted sales declines. The absence of Polo for Boys was responsible for the sales decline and severely impacted profitability. Operating profit declined 43.7\% to $\$ 4,791,000$ from $\$ 8,504,000$ last year. In addition to the loss of Polo gross profit dollars, the loss of Polo unit volume resulted in the group's manufacturing service company and distribution center operating below capacity. The addition of the Izod Clubr Golf business will help improve this situation in subsequent quarters. Operating expenses decreased $35.9 \%$ resulting in an operating margin of 7.4\%, down from 9.7\% last year.

Lanier Clothes

Net sales for Lanier Clothes increased $12.3 \%$ to \$52,261,000
in the second quarter. Unit sales increased $14.0 \%$ and average unit selling price declined $1.5 \%$. A sales decline in National Accounts was more than offset by sales increases in Specialty Catalog, Nautica, Geoffrey Beene and Oscar de la Renta. Operating profit increased $83.3 \%$ to $\$ 4,179,000$. The improvement in profitability was attributable to growth in the branded businesses, reduced manufacturing variances and the leveraging of operating expenses. Operating margin improved significantly to $8.0 \%$ from $4.9 \%$ last year.

## Oxford Slacks

Oxford Slacks posted a second quarter sales increase of $8.4 \%$ to $\$ 26,173,000$. The group benefited from a $7.5 \%$ increase in unit sales and a $0.9 \%$ increase in average unit selling price. Sales increases in the Specialty Catalog and Mass Merchants divisions offset sales declines in the Mature Men's and Young Men's divisions. Sales to specialty catalog customers improved over the first quarter but sales to major chains declined. Operating profit increased $11.6 \%$ to $\$ 1,641,000$ from $\$ 1,471,000$ last year, despite the closing of this group's last remaining domestic plant and the start-up costs for a new plant in the Dominican Republic. Operating margin improved to $6.3 \%$ from $6.1 \%$ last year.

Oxford Womenswear Group
The Womenswear Group reported a second quarter sales increase of $4.6 \%$ to $\$ 76,480,000$. Unit sales increased $16.4 \%$ and average unit selling price declined 10.1\%. Sportswear Collections and Next Day Apparel reported sales increases. Sportswear Separates and Women's Catalog \& Special Markets reported sales declines. Operating profit increased 63.4\% to \$3,882,000 from \$2,376,000 last year. The improvement in profitability stems primarily from reduced manufacturing variances and lower markdowns. The operating margin increased to $5.1 \%$ from $3.3 \%$ last year.

FUTURE OPERATING RESULTS
During the second quarter, the Company obtained substantially all of the Izod Club Golf assets and has licensed the Izod Club name for men's, women's and junior golf apparel. The Izod Club lines will continue to be distributed through pro shops, resorts and golf specialty retailers. The Izod Club Golf business is expected to add an additional $\$ 30$ million in sales on an annualized basis.

Unfavorable year-over-year comparisons are expected to continue into the third quarter. The Company projects a strong fourth quarter and remains optimistic that full year earnings per share will approach last year's results.

## LIQUIDITY AND CAPITAL RESOURCES

## Operating Activities

Operating activities generated $\$ 31,769,000$ in the first half of the current year and $\$ 4,347,000$ in the first half of the prior year. The primary factors contributing to this change were a smaller increase in receivables and a larger decrease in inventory than in the prior year partially offset by a larger increase in trade payables than in prior year.

## Investing Activities

Investing activities used \$4,711,000 in the first half of the current year and $\$ 24,800,000$ in the first half of the prior year. The primary difference was the acquisition of Next Day Apparel in the prior year.

Financing Activities
Financing activities used $\$ 27,496,000$ in the first half of the current year and generated $\$ 14,426,000$ in the first half of the prior year. The primary difference was the change in short term borrowings and reduced purchases of the Company's common stock.

During the quarter, the Company purchased and retired 71,500 shares of the Company's common stock acquired in the open market.

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Working Capital
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Working capital increased from $\$ 153,707,000$ at the end of the
second quarter of the prior year to $\$ 154,734,000$ at the end of the 1999 fiscal year and decreased to $\$ 152,235,000$ at the end of the second quarter of the current year. The ratio of current assets to current liabilities was 2.1 at the end of the second quarter of the prior year, 2.2 at the end of the 1999 fiscal year and 2.4 at the end of the second quarter of the current year.

## FUTURE LIQUIDITY AND CAPITAL RESOURCES

The Company believes it has the ability to generate cash and/or has available borrowing capacity to meet its foreseeable needs. The sources of funds primarily include funds provided by operations and both short-term and long-term borrowings. The uses of funds primarily include working capital requirements, capital expenditures, acquisitions, stock repurchases, dividends and repayment of short-term and long-term debt. The Company regularly utilizes committed bank lines of credit and other uncommitted bank resources to meet working capital requirements. On November 26, 1999 the Company had available for its use lines of credit with several lenders aggregating $\$ 52,000,000$. The Company has agreed to pay commitment fees for these available lines of credit. On November 26, 1999, \$52,000,000 was in use under these lines, of which $\$ 40,000,000$ was long-term. In addition, the Company has $\$ 226,500,000$ in uncommitted lines of credit, of which $\$ 128,500,000$ is reserved exclusively for letters of credit. The Company pays no commitment fees for these available lines of credit. On November 26, 1999, $\$ 4,000,000$ was in use under these lines of credit. Maximum borrowings from all these sources during the current year were $\$ 82,500,000$ of which $\$ 40,000,000$ was long-term. The Company anticipates continued use and availability of both committed and uncommitted resources as working capital needs may require.

The Company considers possible acquisitions of apparelrelated businesses that are compatible with its long-term strategies. The Company's Board of Directors has authorized the Company to purchase shares of the Company's common stock on the open market and in negotiated trades as conditions and opportunities warrant. There are no present plans to sell securities (other than through employee stock option plans and other employee benefits) or enter into offbalance sheet financing arrangements.

## YEAR 2000 UPDATE

The Year 2000 issue, which is common to most businesses, concerns the inability of information systems to properly recognize and process dates and date sensitive information on and beyond January 1, 2000. In 1996, the Company began a Company-wide assessment of the vulnerability of its systems to the Year 2000 issue. Based on such assessment, the Company developed a Year 2000 compliance plan, under which all primary information systems have been tested, and noncompliant software or technology modified or replaced. As the Company regularly adds new customers and suppliers, the Company is continuing to survey the Year 2000 compliance status and compatibility of customers and suppliers systems which interface with the Company's systems or could otherwise impact the Company's operations.

While the Company has modified or replaced all affected systems, the failure of the Company's major customers and suppliers to modify or replace their affected systems could have a material adverse impact on the Company's results of operations, liquidity or consolidated financial positions in the future. The most reasonably likely worst case scenario of failure by the Company or its customers or suppliers to resolve the Year 2000 issue would be a temporary slow down or cessation of manufacturing operations at one or more of the Company's facilities and a temporary inability on the part of the Company to timely process orders and billing and to deliver finished product to customers. The Company believes it has taken the necessary precautions which will allow the Company to minimize the risks of any unresolved Year 2000 problems on its operations, and to minimize the effect of any unforeseen Year 2000 failures. The Company currently estimates the incremental cost of the work needed to resolve the Year 2000 issue, since the inception of the project in 1996 to its completion, to be approximately $\$ 1,600,000$. These costs are being expensed as incurred. As of the time of this filing the Company has experienced only minor Year 2000 issues which had no impact on operations. The Company does not anticipate any Year 2000 issues in the future.

## SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM

 ACT OF 1995statements with respect to anticipated future results, which are subject to risks and uncertainties that could cause actual results to differ materially from anticipated results. These risks and uncertainties include, but are not limited to, general economic and apparel business conditions, continued retailer and consumer acceptance of Company products, and global manufacturing costs.

ADDITIONAL INFORMATION
For additional information concerning the Company's operations, cash flows, liquidity and capital resources, this analysis should be read in conjunction with the Consolidated Financial Statements and the Notes to Consolidated Financial Statements contained in the Company's Annual Report for the fiscal year ended May 28, 1999.

## PART II. OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K.
(a) Exhibits.
--------
27 Financial Data Schedule.
(b) Reports on Form 8-K.

The Registrant did not file any reports on Form 8-K during the quarter ended November 26, 1999.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

OXFORD INDUSTRIES, INC.

(Registrant)
$\qquad$

This schedule contains summary financial information extracted from SEC Form $10-\mathrm{K}$ and is qualified in its entiredty by reference to such financial statements.

1,000

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6-MOS
    JUN-02-2000
        NOV-26-1999
            10,639
            119,929
                    3,295
            122,877
        262,381
                113,396
            76,321
            312,562
            110,146
                                    0
                    % 0
                    %\mp@code{0}651
            148,029
155,680
            0
                            405,682
        405,682
                                    334,061
            334,061
        51,100
            0
        1,820
            18,701
                7,106
            7,106
                0
            0
                0
            7,106
            1.49
        1.48
```


## EXHIBIT 99

INDEX OF EXHIBITS
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