CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934
Date of Report (Date of earliest event reported): August 4, 2005

OXFORD INDUSTRIES, INC.
(Exact name of registrant as specified in its charter)

## Georgia

(State or other jurisdiction of incorporation)

001-04365
(Commission File Number)

58-0831862
(IRS Employer Identification No.)

222 Piedmont Avenue, NE, Atlanta, GA. (Address of principal executive offices)

30308
(Zip Code)
Registrant's telephone number, including area code (404) 659-2424
(Former name or former address, if changed since last report.)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
[ ] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[ ] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
[ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.02. DISCLOSURE OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On August 4, 2005, Oxford Industries, Inc., (the "Company") issued a press release announcing, among other things, its financial results for the quarter and fiscal year ended June 3, 2005. The press release is incorporated herein to this Form 8-K by reference and a copy of this press release is attached hereto as Exhibit 99.1.

The information contained in this Form 8-K (including Exhibit 99.1) shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise be subject to the liabilities of that section, nor shall it be incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.
(c) Exhibits.

## EXHIBIT

NUMBER
Press Release of Oxford Industries, Inc., dated August 4, 2005.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934. The registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

OXFORD INDUSTRIES, INC.

OXFORD INDUSTRIES, INC. PRESS RELEASE
222 PIEDMONT AVENUE, N.E. - ATLANTA, GEORGIA 30308

Contact:
Telephone:
Fax:
E-Mail:
J. Reese Lanier, Jr.
(404) 653-1446
(404) 653-1545
rlanier@oxfordinc.com

## OXFORD INDUSTRIES ANNOUNCES RECORD FOURTH QUARTER RESULTS

 -- NET INCOME RISES 25\% TO \$21 MILLION ---- RECORD SALES OF \$387 MILLION, UP 14\% FROM LAST YEAR -
-- EPS GUIDANCE FOR FISCAL 2006 INCREASED TO RANGE OF \$3.25 TO \$3.35 --
ATLANTA, GA. - Oxford Industries, Inc. (NYSE:OXM) announced today financial results for the 14 -week quarter and 53 -week fiscal year ended June 3, 2005. The Company noted that last year's fourth quarter and fiscal year contained 13 weeks and 52 weeks, respectively.

Fiscal 2005 net sales increased $18 \%$ to $\$ 1,313.6$ million from $\$ 1,116.6$ million last year. Net earnings rose $25 \%$ to $\$ 49.8$ million from $\$ 39.7$ million last year and diluted earnings per share increased $21 \%$ to $\$ 2.87$ from $\$ 2.38$ in the prior period.

Fourth quarter net sales rose $14 \%$ to $\$ 386.6$ million from $\$ 339.1$ million in last year's fourth quarter. Net income increased $25 \%$ to $\$ 20.6$ million from $\$ 16.5$ million last year. Diluted earnings per share for the quarter increased to \$1.17 from \$0.97 in the fourth quarter of fiscal 2004. The Company noted that earnings per share were above its previously issued guidance range of $\$ 1.00$ to $\$ 1.10$ and the current First Call consensus estimate of $\$ 1.11$.
J. Hicks Lanier, Chairman and Chief Executive Officer of Oxford Industries, Inc., commented, "We are pleased to deliver another quarter of strong financial results and bring to a close a record year for Oxford. The Tommy Bahama and Ben Sherman lifestyle brands were the driving force behind our growth and profitability, generating more than $40 \%$ of total sales and $70 \%$ of total operating earnings in fiscal 2005. We continue to make significant progress in the strategic repositioning of our business and look forward to another strong performance in the year ahead."

The Tommy Bahama Group reported fourth quarter sales of $\$ 118$ million compared to $\$ 126$ million in the year ago quarter. Sales growth in the branded business was offset by the previously announced exit from this segment's private label business which declined to less than $\$ 0.5$ million in the fourth quarter from approximately $\$ 15$ million in the same period last year. The Tommy Bahama Group's branded business increased 6\% in the fourth quarter to \$118 million from \$111 million in the year ago period. Operating income for this segment increased to $\$ 22.8$ million from $\$ 21.3$ million last year. The improvement in profitability was due primarily to a greater percentage of both higher margin branded sales and company-owned retail sales.

The Menswear Group, which includes results for Ben Sherman in the current period but not in the prior period, reported a fourth quarter sales increase of 59\% to $\$ 188$ million compared to sales of $\$ 118$ million in the same period last year. The Ben Sherman business performed exceptionally well during the quarter, contributing $\$ 43$ million in sales. Excluding the impact of Ben Sherman, the Menswear Group's historical businesses recorded a $23 \%$ sales increase over last year to $\$ 145$ million, with broad-based growth across most major product categories. Fourth quarter operating earnings for the Menswear Group increased $13 \%$ over last year to $\$ 17.2$ million. This increase was due to the significant contribution from Ben Sherman, partially offset by start up expenses for new marketing initiatives and a decline in profitability in private label sportswear and casual pants.

Fourth quarter sales for the Womenswear Group declined $15 \%$ to $\$ 80$ million from $\$ 95$ million last year. A more efficient sourcing structure and expense reductions resulted in a significant improvement in profitability. Operating earnings for the Womenswear Group increased $98 \%$ over last year to $\$ 6.2$ million. The Company believes that this business has stabilized at the current revenue level and the recent improvement in profitability will continue into fiscal 2006.

Consolidated gross margins for the fourth quarter increased 360 basis points to $34.8 \%$ from $31.2 \%$ last year due to the increasing contribution of the Ben Sherman and Tommy Bahama brands. Royalty income rose $66 \%$ to $\$ 3.1$ million for the fourth quarter from $\$ 1.9$ million last year. The higher sales volume of Tommy Bahama licensees and the inclusion of Ben Sherman's licensing income generated the increase in royalty income. Fourth quarter operating margin increased to $9.8 \%$ from 9.3\% last year.

Total inventories at quarter-end increased $45 \%$ to $\$ 169$ million from $\$ 116$ million last year. The increase was driven by additional inventory to support growth in the Menswear and Tommy Bahama Groups and the inclusion of $\$ 26$ million in Ben Sherman inventory. The Company believes inventories are properly valued and appropriate to support the business going forward. Total accounts receivable increased $12 \%$ over last year to $\$ 197$ million which was consistent with the fourth quarter sales increase of $14 \%$.

The Company updated its previously issued guidance for the first quarter and full year to reflect favorable market conditions and developing opportunities. For the first quarter of fiscal 2006, the Company continues to project total sales of between $\$ 325$ and $\$ 335$ million and raised diluted earnings per share guidance to a range of $\$ 0.57$ to $\$ 0.62$. For the full year, the Company continues to project total sales of $\$ 1.37$ and $\$ 1.39$ billion and raised diluted earnings per share guidance to a range of $\$ 3.25$ to $\$ 3.35$.

The Company will hold a conference call with senior management to discuss the financial results at 4:30 p.m. ET today. A live Webcast of the conference call will be available on the Company's Web site at www.oxfordinc.com. Please visit the Web site at least 15 minutes early to register for the teleconference Web cast and download any necessary software.

A replay of the call will be available through August 11, 2005. To access the telephone replay, participants should dial (719) 457-0820. The access code for the replay is 3298141 . A replay of the Webcast will also be available following the conference call on Oxford Industries' corporate Website.

Oxford Industries, Inc. is a producer and marketer of branded and private label apparel for men, women and children. Oxford provides retailers and consumers with a wide variety of apparel products and services to suit their individual needs. Oxford's brands include Tommy Bahama(R), Indigo Palms(R), Island Soft(R), Ben Sherman(R), Ely \& Walker(R) and Oxford Golf(R). The Company also holds exclusive licenses to produce and sell certain product categories under the Tommy Hilfiger(R), Nautica(R), Geoffrey Beene(R), Slates(R), Dockers(R) and Oscar de la Renta(R) labels. Oxford's customers are found in every major channel of distribution including national chains, specialty catalogs, mass merchants, department stores, specialty stores and Internet retailers.

Oxford's stock has traded on the NYSE since 1964 under the symbol OXM. For more information, please visit our website at www.oxfordinc.com.

CAUTIONARY STATEMENT FOR THE PURPOSE OF THE SAFE HARBOR PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

The matters in this press release that are forward-looking statements, including but not limited to statements about our expected business outlook, anticipated financial and operating results, the anticipated benefits of the acquisition of the Tommy Bahama Group and Ben Sherman, growth of particular product lines, strategies, contingencies, financing plans, working capital needs, sources of liquidity, estimated amounts and timing of capital expenditures and other expenditures, are based on current management expectations that involve certain risks which if realized, in whole or in part, could have a material adverse effect on Oxford's business, financial condition and results of operations, including, without limitation: (1) general economic cycles; (2) competitive conditions in our industry; (3) price deflation in the worldwide apparel industry; (4) our ability to identify and respond to rapidly changing fashion trends and to offer innovative and upgraded products; (5) changes in trade quotas or other trade regulations, including "safeguard" quotas; (6) our ability to continue to finance our working capital and growth on acceptable terms; (7) significant changes in weather patterns (e.g., an unseasonably warm autumn) or natural disasters such as hurricanes, fires or flooding; (8) the price and availability of raw materials; (9) our dependence on and relationships with key customers; (10) the ability of our third party producers to deliver quality products in a timely manner; (11) potential disruptions in the operation of our distribution facilities; (12) any disruption or failure of our computer systems or data network; (13) the integration of Ben Sherman into our company; (14) our ability to successfully implement our growth plans for the acquired businesses; (15) unforeseen liabilities associated with our acquisitions of the Tommy Bahama Group and Ben Sherman; (16) economic and political conditions in the foreign countries in which we operate or source our products; (17) increased competition from direct sourcing; (18) our ability to maintain our licenses; (19) our ability to protect our intellectual property and prevent our trademarks, service marks and goodwill from being harmed by competitors' products; (20) our reliance on key management; (21) risks associated with changes in global currency exchange rates; (22) changes in interest rates on our variable rate debt; (23) the impact of labor disputes and wars or acts of terrorism on our business; (24) the effectiveness of our disclosure controls and procedures related to financial reporting; (25) our inability to retain current pricing on our products due to competitive or other factors; (26) the expansion of our business through the acquisition of new businesses; and (27) our ability to open new retail stores.

For a further discussion of significant factors to consider in connection with forward-looking statements concerning Oxford, reference is made to Oxford's Form S-3 dated September 24, 2004; other risks or uncertainties may be detailed from time to time in Oxford's future SEC filings. Oxford disclaims any duty to update any forward-looking statements.

OXFORD INDUSTRIES, INC.

## CONSOLIDATED STATEMENTS OF EARNINGS (UNAUDITED) <br> (IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)


(More)

# CONSOLIDATED BALANCE SHEETS <br> (UNAUDITED) 

(IN THOUSANDS)

ASSETS
Current Assets:

| Cash and cash equivalents | \$ 6,499 | \$ 47,569 |
| :---: | :---: | :---: |
| Receivables, net | 197, 094 | 176,367 |
| Inventories | 169, 296 | 116,410 |
| Prepaid expenses | 20,506 | 16,475 |
| Total current assets | 393, 395 | 356,821 |
| Property, plant and equipment, | 65, 051 | 51,826 |
| Goodwill, net | 188,563 | 115,426 |
| Intangible assets, net | 234,854 | 147,333 |
| Other non-current assets, net | 24,014 | 23,411 |
| TOTAL ASSETS | \$905, 877 | \$694, 817 |


| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |
| :---: | :---: | :---: |
| Current Liabilities: |  |  |
| Trade accounts payable | \$105,992 | \$100, 813 |
| Accrued compensation | 31, 043 | 33,113 |
| Other accrued expenses | 30,890 | 30,440 |
| Additional acquisition cost payable | 25,754 | 22,779 |
| Dividends payable | 2,278 | 1,946 |
| Income taxes payable | 13, 085 | 4,294 |
| Short-term debt and current maturities of long-term debt | 3,407 | 98 |
| Total current liabilities | 212,449 | 193,483 |
| Long-term debt, less current maturities | 289,123 | 198,814 |
| Other non-current liabilities | 23,562 | 11,124 |
| Deferred income taxes | 77,242 | 52,419 |
| Commitments and contingencies | - - | -- |
| Shareholders' Equity: |  |  |
| Preferred stock, \$1.00 par value; 30,000 authorized and none issued and outstanding at June 3, 2005 and May 28, 2005 | -- | -- |
| Common stock, $\$ 1.00$ par value; 60,000 authorized and 16,884 issued and outstanding at June 3, 2005; and 60,000 authorized and 16,215 issued and |  |  |
| outstanding at May 28, 2004 | 16,884 | 16,215 |
| Additional paid-in capital | 45,918 | 23,673 |
| Retained earnings | 240,401 | 199,089 |
| Accumulated other comprehensive income | 298 | -- |
| Total Shareholders' Equity | 303,501 | 238,977 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$905, 877 | \$694, 817 |

## OXFORD INDUSTRIES, INC.

> CONSOLIDATED STATEMENTS OF CASH FLOWS
> (UNAUDITED)
> (IN THOUSANDS)

CASH FLOWS FROM OPERATING ACTIVITIES:
Net earnings
Adjustments to reconcile net earnings to net cash provided by operating
activities:
Depreciation
Amortization of intangible assets
Amortization of deferred financing costs and bond discount
(Gain) loss on sale of property, plant and equipment
Equity income
Deferred income taxes
Changes in working capital:
Receivables
Inventories
Prepaid expenses
Trade accounts payable
Accrued expenses and other current liabilities
Stock option income tax benefit
Income taxes payable
Other non-current assets
Other non current liabilities
NET CASH PROVIDED BY OPERATING ACTIVITIES
CASH FLOWS FROM INVESTING ACTIVITIES:
Acquisition - net of cash acquired
Decrease (increase) in restricted cash in escrow
Investment in deferred compensation plan
Purchases of property, plant and equipment
Proceeds from sale of property, plant and equipment
NET CASH USED IN INVESTING ACTIVITIES
CASH FLOWS FROM FINANCING ACTIVITIES:
Repayment of financing arrangements
Proceeds from financing arrangements
Deferred financing costs paid
Proceeds from issuance of common stock
Dividends on common stock
NET CASH (USED IN) PROVIDED BY FINANCING ACTIVITIES
Net change in cash and cash equivalents
Effect of foreign currency translation on cash and cash equivalents
Cash and cash equivalents at the beginning of year
Cash and cash equivalents at the end of year
SUPPLEMENTAL SCHEDULE OF NON-CASH INVESTING AND FINANCING ACTIVITIES:
Accrual for additional acquisition cost

YEAR ENDED
JUNE 3, 2005
MAY 28, 2004


OXFORD INDUSTRIES, INC.

## SEGMENT INFORMATION

(UNAUDITED)
(IN THOUSANDS)

|  | QUARTER ENDED |  |  |  | YEAR ENDED |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | NE 3, 2005 |  | 28, 2004 | JUNE 3, 2005 |  | MAY 28, 2004 |  |
| Net Sales |  |  |  |  |  |  |  |  |
| Menswear Group |  | 187,725 | \$ | 117,865 | \$ | 656,606 | \$ | 448,800 |
| Womenswear Group |  | 80,414 |  | 95, 019 |  | 256,822 |  | 297,865 |
| Tommy Bahama Group |  | 118,307 |  | 126, 043 |  | 399,658 |  | 369,148 |
| Corporate and other |  | 137 |  | 219 |  | 523 |  | 739 |
| Net Sales |  | 386,583 |  | 339,146 |  | 313,609 |  | 116,552 |
| Operating Income |  |  |  |  |  |  |  |  |
| Menswear Group | \$ | 17,154 | \$ | 15,203 | \$ | 58,237 | \$ | 41,915 |
| Womenswear Group |  | 6,188 |  | 3,125 |  | 10,648 |  | 11,583 |
| Tommy Bahama Group |  | 22,793 |  | 21,313 |  | 54,128 |  | 50,644 |
| Corporate and other |  | $(8,367)$ |  | $(7,974)$ |  | $(18,286)$ |  | $(17,129)$ |
| Operating income |  | 37,768 |  | 31,667 |  | 104,727 |  | 87,013 |
| Interest expense, net |  | 7,364 |  | 5,814 |  | 29,147 |  | 23,913 |
| Earnings before taxes | \$ | 30,404 |  | 25,853 | \$ | 75,580 | \$ | 63,100 |

( $x x x$ )

